

UNITED STATES DISTRICT COURT  
SOUTHERN DISTRICT OF OHIO  
EASTERN DIVISION

HOBERT FREEL TACKETT, ET AL., .  
CASE NO. 2:07-CV-126  
PLAINTIFFS, .  
VS. . COLUMBUS, OHIO  
MAY 16, 2011  
M&G POLYMERS USA, LLC, ET AL., .  
DEFENDANTS. .  
.

**VOLUME VI**  
**TRANSCRIPT OF BENCH TRIAL PROCEEDINGS**  
BEFORE THE HONORABLE GREGORY L. FROST  
UNITED STATES DISTRICT JUDGE

APPEARANCES OF COUNSEL:

FOR THE PLAINTIFFS: DAVID M. COOK, ESQUIRE  
JENNIE G. ARNOLD, ESQUIRE  
LAURA L. FISCHER, ESQUIRE  
FOR THE DEFENDANTS: PHILIP MISCIMARRA, ESQUIRE  
JOHN RICHARDS, ESQUIRE  
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DENISE N. ERRETT, FEDERAL COURT REPORTER  
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Monday Morning Session

May 16, 2011

8:30 a.m.

- - -

IN OPEN COURT:

THE COURT: May 16, 2011. This is the sixth day of Tackett vs. M&G Polymers. We concluded with the testimony of Kimm Korber on Friday afternoon.

Defense, your next witness, please?

MR. COOK: Your Honor, before that, I wanted to just make a note to the Court. The USW Representative Brian Wedge has been called away on business. And with the Court's permission, the USW would like Ms. Shipley to be their representative today. Mr. Wedge may be back tomorrow.

THE COURT: Tomorrow? I wasn't even planning on tomorrow.

MR. COOK: He's prepared if necessary.

THE COURT: I see. Okay. Good.

Don't mess up my plans here.

MR. COOK: Thank you, Your Honor.

THE COURT: All right. Ms. Shipley will be designated as a representative for the Steelworkers.

Now, Defense, your next witness, please?

MR. MISCIMARRA: We'll call Robert Long as our next

1 witness.

2 THE COURT: Robert Long, please.

3 (Whereupon, the witness was sworn in by the  
4 Courtroom Deputy Clerk.)

5 THE COURT: All right. Mr. Long, would you state  
6 your full name? And spell your last name for the record,  
7 please.

8 THE WITNESS: Robert C. Long, L-O-N-G.

9 THE COURT: Thank you.

10 Mr. Miscimarra, you may proceed with direct  
11 examination.

12 MR. MISCIMARRA: Thank you, Your Honor.

13 - - -

14 ROBERT C. LONG,

15 AFTER HAVING BEEN FIRST DULY SWORN, TESTIFIED AS FOLLOWS:

16 - - -

17 DIRECT EXAMINATION

18 BY MR. MISCIMARRA:

19 Q. Mr. Long, where do you currently work?

20 A. I'm a shareholder at the law firm of Littler  
21 Mendelson.

22 Q. And how long have you been at Littler Mendelson?

23 A. Since August of 2003.

24 Q. And prior to that time, where did you work, Mr. Long?

25 A. Prior to joining Littler Mendelson, I was an

1       associate, and then an equity partner for a number of  
2       years, at Seyfarth, Shaw, Fairweather & Geraldson in  
3       Chicago, Illinois.

4       Q.    And were you a partner at Seyfarth Shaw?

5       A.    I was from approximately January, 1986, until I  
6       resigned at the end of July, 2003.

7       Q.    And how long did you work at Seypharth Shaw, total?

8       A.    It was a total of about 24 years.

9       Q.    And can you explain, generally, what type of work that  
10      you do, what type of practice that you maintain?

11      A.    Throughout my career, I've been a labor and employment  
12      lawyer representing management exclusively.

13      Q.    And, Mr. Long, what's the total length of time as an  
14      attorney that you've participated in labor negotiations on  
15      behalf of management?

16      A.    Since approximately 1983-84, a majority of my practice  
17      has been engaged in collective bargaining on behalf of  
18      management.

19      Q.    And in what city do you maintain your physical office  
20      at Littler Mendelson?

21      A.    My home office is here in Columbus, Ohio.

22      Q.    Are you a member of the Ohio Bar?

23      A.    I am.

24      Q.    And can you provide some estimate of the total number  
25      of different sets of management labor negotiations in which

1       you have participated over the years?

2       A.     Well over 200, maybe over 300, negotiations.

3       Q.     Have you participated in any set of labor negotiations  
4       that involved or resulted in a strike?

5       A.     No.

6       Q.     Have you ever participated in any set of labor  
7       negotiations that ended up causing or resulting in any kind  
8       of union decertification election?

9       A.     No.

10      Q.     Have you had involvement in a collective bargaining  
11      involving a facility owned by M&G Polymers located in Apple  
12      Grove, West Virginia?

13      A.     I have.

14      Q.     And approximately when did you first participate in  
15      collective bargaining involving M&G's Apple Grove facility?

16      A.     I first began representing M&G Polymers in collective  
17      bargaining at the outset of the negotiations that began in  
18      the fall of 2003, I think in September of 2003.

19      Q.     And I'd like to direct your attention to an exhibit.  
20      It's Plaintiffs' Trial Exhibit 152. And you have a hard  
21      copy next to you. And there is also -- this is being  
22      displayed on the screen.

23             And, Mr. Long, would you identify and describe  
24      Plaintiffs' Trial Exhibit 152, please?

25      A.     This was a company proposal presented on November

1 23rd, 2003, dealing with the issue of retiree medical  
2 benefits.

3 Q. And are you generally familiar with Kimm Korber's  
4 handwriting?

5 A. I am.

6 Q. Whose handwriting is in the upper right-hand corner of  
7 Plaintiffs' Trial Exhibit 152?

8 A. That's Kimm Korber's handwriting.

9 Q. And, this particular proposal, could you explain what  
10 this particular proposal was intended to accomplish had it  
11 been accepted by the union?

12 A. It would have deferred the parties' discussion over  
13 the issue of retiree medical benefits, including  
14 cost-sharing arrangements and plan redesign issues, to a  
15 point after the completion of the parties' negotiations and  
16 entering into a contract that we were hoping to conclude  
17 imminently.

18 Q. And where in Plaintiffs' Trial Exhibit 152 does it  
19 reflect the proposal to defer the discussion of retiree  
20 medical issues?

21 A. In the second paragraph, first sentence, it says:  
22 "The Company and the Union have mutually agreed, during the  
23 2003 negotiations, to defer the discussion of reasonable  
24 cost- reduction measures concerning benefits for the  
25 Company's preexisting retirees ('Retiree Benefits') in

1 order to permit these issues to be addressed in a  
2 meaningful way, separate and apart from the other matters  
3 that have been the topic of negotiation between the  
4 parties."

5 Q. And, Mr. Long, at the time that this particular  
6 proposal was extended, what was the date that you  
7 contemplated post-bargaining discussions could occur in  
8 relation to retiree medical issues?

9 A. In the first bullet point on page 1, we proposed that  
10 the company and the union meet to discuss retiree benefits  
11 commencing on January 31, 2004, or 60 days after the  
12 effective date of the Collective Bargaining Agreement  
13 succeeding the parties' 2000 through 2003 agreement. So,  
14 it was either January 31, 2004, or 60 days after the  
15 conclusion of the negotiations, whichever is later.

16 Q. And, Mr. Long, was this proposal intended to foreclose  
17 the possible collection of contributions from retirees for  
18 retiree medical benefits?

19 A. No.

20 MR. COOK: Objection. Leading.

21 THE COURT: No. It doesn't suggest the answer.

22 THE WITNESS: No.

23 THE COURT: The objection is overruled.

24 THE WITNESS: No. This was not intended to  
25 foreclose collection of contributions from retirees for

1 retiree medical benefits at all.

2 BY MR. MISCIMARRA:

3 Q. Is that reflected anywhere in this proposal?

4 Let me ask you this question, Mr. Long: Does this  
5 proposal in any way waive or limit any party with respect  
6 to any rights that may exist in relation to retiree medical  
7 benefits?

8 A. No. Again, the point of this proposal was to defer  
9 the whole conversation. And on page 2, the top bullet  
10 point on page 2 is a fairly broad statement that neither  
11 party was limiting their rights and options with regard to  
12 the discussion of retiree benefits as contemplated by this  
13 proposal to take place shortly after the conclusion of this  
14 negotiation.

15 Q. And, Mr. Long, as kind of a more general question, was  
16 this proposal intended to encompass discussions about  
17 retiree medical benefits involving M&G's preexisting  
18 retirees?

19 A. Oh, yes. And I think that's clear. On page 1,  
20 Paragraph 2, again, that first sentence:

21 We propose that the Company and Union, again, mutually  
22 agreed, during the 2003 negotiations, to defer the  
23 discussion of reasonable cost-reduction measures concerning  
24 benefits for the Company's preexisting retirees...

25 And then there's -- the defined term "Retiree



Benefits" refers to preexisting retirees. And I believe that term, preexisting retirees, or reference to preexisting retirees, is used elsewhere.

Give me a moment.

In the second bullet point on this first page, the very last line speaks to -- the last phrase is to the company's preexisting retirees.

Q. And, Mr. Long, was this particular proposal limited to discussions about the cost of retiree medical benefits, or was it broader?

A. It was broader. Again, we didn't want to foreclose the opportunity for the parties to discuss in a substantive way issues of both plan design, as well as the cost sharing of the expense of retiree medical benefits. So, I mean, it was intended to address both.

Q. And let me direct your attention to the third bullet. It says: The parties further agree that the discussions will also include, but not be limited to, potential benefit plan changes or consolidations.

A. Yes.

Q. And then it continues, and it talks about the costs or burdens associated with small insured groups and multiple or overlapping benefits plans. Do you see that?

A. Yes.

Q. In 2003, was there any M&G retiree medical benefit

1 program that gave rise to potential issues associated with  
2 a small insured group?

3 A. Yes. There was a plan known as the Medical Necessity  
4 Benefits Program that was a small group. It had been  
5 closed to retirees in the late '90s. There was, as I  
6 understood it, about 40 retirees at the time who were  
7 participants in that program. And it was, relatively  
8 speaking, a very expensive program, and a very small group  
9 of preexisting retirees were participating in that program.

10 There were two other plans in effect, the Catastrophic  
11 Plan and a Comprehensive Plan. Most of the retirees were  
12 in the Comprehensive Plan. But that would be the reference  
13 to multiple or overlapping benefit plans. There were three  
14 of them, and there was one, in particular, that was very  
15 expensive and relatively small.

16 Q. And you've indicated, Mr. Long, that this proposal,  
17 Plaintiffs' Trial Exhibit 152, encompasses preexisting  
18 retirees, generally. At the top of the first page, there  
19 is a caption that makes specific reference to Medical  
20 Necessity Benefits Program. And apart from what you've  
21 already described, is there anything about the Medical  
22 Necessity Program that made it stand out from the other  
23 retiree medical benefit programs that existed at the time  
24 for M&G?

25 A. Well, again, it was very expensive. It was small. It

1 was a closed plan that had been closed to retirees in, I  
2 believe, in the late '90s. And it certainly was a plan  
3 about which plan design negotiations were going to be a  
4 focal point.

5 Q. Now, was there some point in 2003, Mr. Long -- I'm  
6 done with this particular document. Was there some point  
7 in 2003 when somebody for the union stated, in  
8 negotiations, that the union was unwilling to discuss  
9 existing retiree benefits?

10 A. Yes. Karen Shipley made that statement in a  
11 bargaining session, I believe on December 12th, in  
12 connection with reviewing the company's proposal we've just  
13 looked at.

14 Q. And, in substance, what do you recall Ms. Shipley  
15 saying on December 12th, 2003, when this first came up?

16 A. In substance, she said that she considered the  
17 negotiation over retiree medical benefits to be a  
18 permissive subject of bargaining about which the union was  
19 not obligated to negotiate and that they only wanted to  
20 talk about retiree medical programs for active employees  
21 that would become effective upon their retirement.

22 Q. And then what occurred or what exchanges ensued after  
23 that subject was first raised by Ms. Shipley?

24 A. Well, after that statement by her and her general  
25 commentary about the union's general position with regard

1 to retiree medical negotiations, there was a union caucus.  
2 Actually, I think there were two union caucuses in  
3 succession. And, after that, Ms. Shipley and her  
4 bargaining committee returned to the joint session and  
5 reversed course on that issue as it related to these  
6 negotiations and mentioned that there was a letter that had  
7 been entered into by the parties -- she referred to it as a  
8 FASB letter -- that was binding on the company.

9 And a gentleman named Sam Stewart, who was on their  
10 committee, stated that there was a letter he referred to as  
11 Letter H, I think, that had been entered into in the past  
12 that was part of the binding agreement between the  
13 Steelworkers' Union and M&G Polymers.

14 Q. Now, Mr. Long, during the M&G bargaining in 2003 and  
15 subsequent years, could you please describe your personal  
16 practice regarding the taking of notes about what was said  
17 in bargaining?

18 A. My practice was to have a laptop with me at all times,  
19 and I would take notes of the negotiations. I would take  
20 notes of our management caucuses, as well. I would make  
21 notes to myself of things to follow up on with my  
22 bargaining committee. I tended not to take very good notes  
23 of what I said, because I was talking, but I would take  
24 notes of what the union representatives would say as they  
25 were speaking. So, as they were talking, I was taking

1 notes simultaneously.

2 Q. And did you take your notes in the regular course of  
3 your work representing M&G in the bargaining that was  
4 taking place?

5 A. Yes.

6 Q. I would like to direct your attention to a document  
7 we've marked Defendants' Trial Exhibit 315. Would you  
8 please take a look at that document?

9 A. (Witness complies.)

10 Q. And, please, after you've had an opportunity to review  
11 the document, Mr. Long, could you please identify, and  
12 briefly describe, Defendants' Trial Exhibit 315?

13 A. Defendants' Trial Exhibit 315 is a redacted copy of my  
14 personal notes from Bargaining Session No. 35 that was held  
15 on December 12, 2003.

16 Q. And there are some areas that say "Redacted." At any  
17 time during the session that occurred on December 12th,  
18 2003, did you write down any instructions to yourself or  
19 write in this document advice you provided to the company  
20 while away from the bargaining table?

21 A. Yes. And those are the portions that would have been  
22 redacted here.

23 Q. And could you point out the first place in these notes  
24 for December 12, 2003, where Ms. Shipley stated existing  
25 retiree benefits were a permissive bargaining subject that

1 she was unwilling to discuss?

2 MR. COOK: Your Honor, I'm going to object at  
3 this --

4 THE COURT: You okay?

5 MR. COOK: Yeah. The chair just got me.

6 I apologize. Our objection is the same. They're  
7 proffering these as business records. They are, in fact,  
8 an attempt to confirm, or corroborate, his testimony, which  
9 is -- the best evidence is his recollection. He's not  
10 shown any evidence of a lack of recollection of these  
11 events.

12 Does anyone have a Band-Aid?

13 THE COURT: I was going to say --

14 COURTROOM DEPUTY CLERK: I've got some in chambers.

15 THE COURT: Yeah, we can get one. We'll send you  
16 information on how to file the Workers' Comp claim.

17 MR. COOK: Federal Tort Claim Act, Your Honor.

18 THE COURT: Yeah. Yeah, there you are.

19 You've got a Band-Aid?

20 MR. COOK: I do.

21 THE COURT: Who had the Band-Aid?

22 MS. ARNOLD: (Raises hand.)

23 MR. COOK: My team came prepared.

24 THE COURT: Wow! Pretty amazing.

25 All right. The objection, Mr. Miscimarra, do you

1 wish to respond?

2 MR. MISCIMARRA: Yeah, Your Honor. It's the same  
3 issues that's come up previously. Mr. Long was acting as  
4 an agent of the company. These are notes that he prepared  
5 in a manner that is similar to the notes, the company  
6 notes, that were prepared by a note-taker, except, as Mr.  
7 Long has expressed, these were also contemporaneous notes.  
8 For that reason, I believe that they are properly  
9 admissible.

10 THE COURT: And they're the same as the union notes  
11 that have already been introduced and admitted, right?

12 MR. MISCIMARRA: Without question.

13 THE COURT: The objection is overruled.

14 BY MR. MISCIMARRA:

15 Q. Mr. Long, could you please point to the first place in  
16 your notes for the December 12th, 2003, bargaining where  
17 Ms. Shipley said the existing retiree benefits were a  
18 permissive bargaining subject?

19 A. Turn to page 8039. Under the second redacted marker,  
20 at the paragraph that follows that second redacted marker,  
21 is where my notes reflect her conversation about the  
22 union's view that it was a permissive subject of bargaining  
23 to address the issues that we had raised in our letter of  
24 November 23rd that we just were discussing.

25 Q. So that the letter of November 23rd was the company's

1 earlier proposal regarding retiree medical benefits?

2 A. Yes.

3 Q. And then you're referring to where the phrase appears,  
4 in your notes "It is permissive" in the third paragraph  
5 from the bottom on page 8039?

6 A. It is, yes.

7 Q. That was a statement made by Ms. Shipley?

8 A. It was in substance, yes.

9 Q. And could you please take a look at the following  
10 paragraph? This is the second paragraph from the bottom of  
11 the page.

12 A. Uh-huh.

13 Q. It says: "Only willing to discuss active employees  
14 and their current level of benefits when they are up for  
15 retirement"?

16 A. Right.

17 Q. Who made that statement in the negotiations?

18 A. These were statements made by Ms. Shipley.

19 Q. Then your last paragraph contains a notation, -- and  
20 I'm referring, here, to page 8039 within Plaintiffs' Trial  
21 Exhibit, or -- excuse me -- within Defendants' Trial  
22 Exhibit 315 -- it says: "Two union caucuses in the hall  
23 over this issue"?

24 A. Yes.

25 Q. What does that relate to?



1 A. Well, after Karen Shipley made the comments that are  
2 reflected in the two preceding paragraphs, they had two  
3 caucuses, in succession, out in the hall over this issue.

4 Q. And, then, could you please turn to the next page?  
5 And this is page 8040?

6 A. Yes.

7 Q. In the second paragraph, there is -- on the left side,  
8 it says: "Karen."

9 And then it says: "Does the cost not apply to  
10 retirees."

11 "No, we have never proposed that retirees pay for  
12 their insurance."

13 Then there is a statement: "FASB Letter H."

14 A. Right.

15 Q. What occurred at that point in the discussion on  
16 December 12th, 2003?

17 A. Well, Karen was making reference to a letter she had  
18 not previously raised, and that was the FASB Letter H.  
19 She -- you know, she said they hadn't -- they weren't  
20 proposing that retirees pay for their insurance, but she  
21 made reference to the FASB Letter H regarding retiree  
22 insurance costs. And I think, at that point, Sam Stewart  
23 jumped in and explained what that letter was, because my  
24 supposition is that he is the one that explained it to her  
25 in the caucus. He said that this Letter H provided that,

1 after a certain date, retirees would be responsible for  
2 paying for some of their own insurance expenses, and that  
3 that would begin in January, 2004. And he pointed out that  
4 Pittsburgh was aware of it, a reference to the  
5 International Union offices, and that it was discussed in  
6 the last negotiations.

7 But he -- he unequivocally told us across the table  
8 that this did apply to the parties and it did provide for  
9 sharing of retiree medical insurance costs beginning  
10 January, 2004.

11 Q. Now, Mr. Long, in the next paragraph, there is a  
12 statement they want to extend out the supposed letter re:  
13 retirees paying for their insurance January, 2004, for  
14 another year.

15 A. Yes.

16 Q. What was discussed at that point in the bargaining?

17 A. Well, once this letter was brought to the floor by,  
18 again, I assume, Sam Stewart, Karen said that they  
19 wanted -- you know, having acknowledged the application of  
20 that letter to the parties, she indicated that she wanted  
21 to extend that letter for another year, or, in other words,  
22 extend the date on which retirees would start to pay for a  
23 portion of their retiree medical insurance, by one year,  
24 from January, 2004, to January, 2005.

25 Q. And, Mr. Long, what role did you understand Ms.

1 Shipley to have in the 2003 bargaining?

2 A. She was the Steelworkers' chief negotiator.

3 Q. And after the union first mentioned Letter H, did the  
4 union, in bargaining, produce and give to the company  
5 across the table a copy of what they regarded as Letter H?

6 A. Yes.

7 MR. MISCIMARRA: Your Honor, I move the admission of  
8 Defendants' Trial Exhibit 315.

9 THE COURT: Any objection? I think there is,  
10 because you'd already made it, right?

11 MR. COOK: Same objection, Your Honor.

12 THE COURT: The objection is overruled.

13 Did you say "Objection"? I didn't hear you.

14 MR. COOK: I'm sorry, Your Honor. I did say the  
15 same objection.

16 THE COURT: Okay. Three fifteen will be admitted  
17 over objection.

18 BY MR. MISCIMARRA:

19 Q. Mr. Long, could you please take a look at Defendants'  
20 Trial Exhibit 309?

21 A. I have it.

22 Q. And could you please identify and describe this  
23 document?

24 A. This is a revised version of the November 23rd  
25 proposal that was presented on or about February 6th, 2004,

1 regarding the subject of retiree health care benefits.

2 Q. And, Mr. Long, this is a three-page document. Was  
3 this three-page proposal part of a larger document at the  
4 time that it was presented?

5 A. Yes, it was. You'll see, in the bottom right-hand  
6 corner of the first page of this document, it says: "Page  
7 104 of 121." This was part of a -- I think it was a final  
8 offer document that was presented to the union on that  
9 date. It was 121 pages in length, and this was simply the  
10 revised version of Letter of Understanding 2003-6 dealing  
11 with retiree medical benefits, which was part of this  
12 larger proposal at that time.

13 Q. And, Mr. Long, let me direct your attention to the  
14 second page. This is MIK-17276.

15 THE COURT: The second page of revised LOU 2003-6,  
16 right?

17 MR. MISCIMARRA: Correct.

18 BY MR. MISCIMARRA:

19 Q. And the first new paragraph that appears on page  
20 MIK-17276, it contains a reference to the company's  
21 preexisting retirees with the defined term "Retiree  
22 Benefits." Was some of this language taken from the  
23 company's original retiree medical proposal dated November  
24 23rd, 2003?

25 A. Yeah. The language you see in the first full

1 paragraph on the second page of this document is similar.  
2 It's expanded, but it is similar, and it was taken,  
3 originally, from Paragraph 2 of Exhibit -- is it Exhibit  
4 79, or 152?

5 Q. It's actually Plaintiffs' Trial Exhibit 152.

6 A. Yeah. The first full paragraph on page 2 of  
7 Defendants' Exhibit 309 is -- you'll see a lot of parallels  
8 to the second paragraph on page 1 of Plaintiffs' 152,  
9 including the definition of the defined term "Retiree  
10 Benefits" as referring to the company's preexisting  
11 retirees.

12 Q. Now, Mr. Long, let me direct your attention to another  
13 sentence in the same paragraph which appears on page  
14 MIK-17276. And the sentence that I have a question about  
15 says: "In particular, the Company and the Union have  
16 agreed to discuss whether to continue the Medical Necessity  
17 Plan, which is currently provided only to a limited group  
18 of retirees."

19 A. Yes.

20 Q. Was that particular sentence contained in the prior  
21 proposal, or was that added subsequent to the initial  
22 proposal being presented?

23 A. That was an additional sentence that you'll see was  
24 inserted from the earlier draft from November 23rd.

25 Q. And this uses the term "Retirees" without any

1 modifier?

2 A. Yes.

3 Q. Is this reference to "Retirees" meant to apply to  
4 existing retirees?

5 A. As the term "Retirees" was used, when it's used  
6 without modification in this agreement, or this proposed  
7 agreement, it referred to preexisting retirees as well as  
8 future retirees.

9 Q. And, specifically, the word "Retirees" that appears in  
10 the sentence that talks about whether to continue the  
11 Medical Necessity Plan, as of 2003, was it possible for any  
12 future retirees to participate in the Medical Necessity  
13 Plan?

14 A. No, actually. The Medical Necessity Plan, again, as I  
15 understood it, had been closed to retirees in the late  
16 1990s. There were only about 40 participants. So, in the  
17 context of that particular sentence, the term "Retirees"  
18 could only have referred to preexisting retirees.

19 Q. And, Mr. Long, at any time in the bargaining that took  
20 place in 2003, 2004 -- let me preface this by asking, did  
21 you participate in additional bargaining involving M&G's  
22 Apple Grove facility in 2004 and 2005?

23 A. I did.

24 Q. At any time in the bargaining that occurred in 2003,  
25 2004, and 2005 regarding the Retiree Medical Benefits

1 Proposal LOU 2003-6, did any company representative at any  
2 time state or suggest that LOU 2003-6 applied only to  
3 future retirees?

4 A. No.

5 Q. At any time in the bargaining that occurred during the  
6 same time frame -- 2003, 2004 and 2005 -- involving M&G,  
7 did any union representative state or indicate in any way  
8 that they regarded LOU 2003-6 as a proposal that applied  
9 only to future retirees?

10 A. No.

11 Q. Now, I'm not going to ask further questions about that  
12 particular document, Mr. Long.

13 Mr. Long, you made reference to this exchange with  
14 Karen Shipley about whether existing retiree benefits are a  
15 permissive or mandatory subject of bargaining. Could you  
16 explain your understanding of the general principle that  
17 usually applies about existing retiree benefits in  
18 bargaining?

19 A. As a general proposition, negotiations over retiree  
20 medical benefits for preexisting retirees, individuals who  
21 are currently retired, is a permissive subject of  
22 bargaining. And negotiations relative to retiree medical  
23 benefits for current employees who have yet to retire but  
24 who are bargaining with respect to retiree medical benefits  
25 they may receive upon retirement is a mandatory subject of

1 bargaining.

2 Q. And as you understand it, to the extent that a  
3 particular topic is a permissive bargaining subject, does  
4 that mean that a company and a union are prohibited from  
5 entering into an agreement about it?

6 A. No. A permissive subject of bargaining is one about  
7 which the parties may -- if they mutually agree, they may  
8 enter into agreements with regard to that subject, but it's  
9 not some -- it's not a topic about which either party can  
10 insist to the point of impasse, but it's permissible. It's  
11 legal, and it's permissible for the parties to enter into  
12 agreements with respect to permissive subjects of  
13 bargaining.

14 Q. And is there any connection between the terms  
15 "permissive subject of bargaining" and "non-mandatory  
16 subject of bargaining"?

17 A. They're synonymous. A permissive subject of  
18 bargaining is not a mandatory subject of bargaining,  
19 meaning it's not something about which either party has to  
20 bargain or is legally obligated to negotiate.

21 Q. And, Mr. Long, the Letter H that the union brought up  
22 in the bargaining session on December 12th, 2003, what is  
23 your understanding about the change that Letter H  
24 accomplishes in relation to the normal rule that retiree  
25 medical benefits are a permissive or non-mandatory subject



1 of bargaining?

2 A. Letter H stated that the parties agreed to treat and  
3 consider retiree medical issues as a mandatory subject of  
4 bargaining notwithstanding any contrary NLRB, Labor Board,  
5 or court precedent. So, they contractually agree to treat  
6 it and consider it as a mandatory subject of bargaining as  
7 between themselves.

8 Q. And just one or two other questions along these lines.  
9 If something is a mandatory subject of bargaining, is it  
10 lawful, as you understand it, for a company to bargain to  
11 impasse over that particular subject?

12 A. It is.

13 Q. If a particular topic is a non-mandatory subject of  
14 bargaining, is it lawful for a company to insist to impasse  
15 on the resolution of that particular topic?

16 A. It's not lawful to do that, no.

17 Q. Now, was there a point in the 2003-2004 bargaining  
18 between M&G and the Steelworkers when negotiations were  
19 approaching the point of being deadlocked?

20 A. Yes.

21 Q. And approximately when did the negotiations approach  
22 the point of being deadlocked?

23 A. It was early February at or about the time of the  
24 February 6th Comprehensive proposal, a part of which is  
25 reflected in Defendants' Exhibit 309.

1 Q. And the legal term for a deadlock as it relates to  
2 bargaining is what?

3 A. Impasse.

4 Q. And in early February, 2004, when the M&G negotiations  
5 were reaching the point of impasse, was the union  
6 consistent in statements it made about whether Letter H  
7 made existing retiree medical benefits a mandatory subject  
8 of bargaining?

9 A. No, they were not consistent.

10 Q. And can you very briefly explain to the Court what was  
11 expressed by the union in early February, 2004, on this  
12 topic as the negotiations appeared to be approaching an  
13 impasse?

14 A. I recall the union's representatives making statements  
15 to us across the table in early February that they were  
16 unsure as to whether or not they were obligated to bargain  
17 about retiree medical benefits; whether or not,  
18 withstanding the language of Letter H which they had  
19 represented to us was binding on M&G and on them, that it  
20 was a mandatory subject of bargaining; and they indicated  
21 that it was an unclear issue that they were asking the  
22 legal department of the International Union in Pittsburgh  
23 to research and advise them on.

24 Q. And, Mr. Long, in your experience participating in  
25 labor negotiations, is it unusual, when bargaining appears

1 to be approaching an impasse, for the union in negotiations  
2 to make statements that suggest there is no impasse and  
3 that there's a lot of issues that warrant further  
4 discussion?

5 A. It's not unusual at all. The union oftentimes will  
6 want to try to make statements and conduct itself in a  
7 manner to suggest that the parties, in fact, are not  
8 deadlocked.

9 Q. And to the extent that there are questions that have  
10 been raised or issues that warrant further discussion as  
11 bargaining approaches an impasse, does that affect in any  
12 way the company's ability to move forward with changes?

13 A. Yes. The company's legal ability to unilaterally  
14 implement changes consistent with its final offer is  
15 dependent upon there being a genuine, lawful impasse, a  
16 true deadlock in the bargaining, a point at which neither  
17 party is willing to make any meaningful movement on the  
18 issues that divide them. And the other issue that's of  
19 critical importance to a company in terms of its ability to  
20 lawfully implement some or all of its final offer is that  
21 it cannot have conducted itself in a manner inconsistent  
22 with its legal obligations to bargain in good faith. And  
23 that includes not including in a final offer anything that  
24 would be deemed to be a permissive subject of bargaining.

25 Q. And as of mid-February or early February, 2004, Mr.

1 Long, how many bargaining sessions had taken place between  
2 M&G and the Steelworkers as part of the negotiations that  
3 commenced in September, 2003?

4 A. By early February, I think we were probably up to  
5 about 45, 46, bargaining sessions.

6 Q. And I would like to direct your attention to  
7 Defendants' Trial Exhibit 106.

8 MR. MISCIMARRA: Your Honor, I think this document  
9 may have been entered as a plaintiffs' trial exhibit.

10 THE COURT: What number? Do you know?

11 MR. MISCIMARRA: That's the question that I have.

12 THE COURT: Oh! Is it the one up on the screen? Is  
13 that --

14 MR. MISCIMARRA: Yes. This is, actually,  
15 Defendants' Trial Exhibit 106.

16 THE COURT: Yeah. It's dated 2/9?

17 MR. MISCIMARRA: It's not actually identical.

18 THE COURT: Oh! It's not?

19 MR. MISCIMARRA: There is a corresponding copy of  
20 the same document, which is Plaintiffs' Trial Exhibit 179,  
21 but it has different notations that appear on the document.  
22 And I'll note that Plaintiffs' Trial Exhibit 179, Your  
23 Honor, was produced by the union. And Defendants' Trial  
24 Exhibit 106 is a version of the same letter that is from  
25 within the company's records.

1 I would propose to put in Defendants' Trial Exhibit  
2 106, but note the parallel nature of the document.

3 MR. COOK: It's either parallel, Your Honor, or it's  
4 different.

5 THE COURT: Slow down. Slow down.

6 You can propose to put it in, but until it's  
7 identified and, then, whatever differences there are are  
8 identified, it's not going to be admitted.

9 MR. MISCIMARRA: Of course, Your Honor.

10 BY MR. MISCIMARRA:

11 Q. Mr. Long, would you please identify, and briefly  
12 describe, Defendants' Trial Exhibit 106?

13 A. This is a letter that I authored and signed and gave  
14 to Karen Shipley on February 9, 2004, at about 2:50 p.m.  
15 The handwriting in the upper right-hand corner is mine.  
16 The notation "No. 46" refers to the meeting number, which  
17 would have been Bargaining Session No. 46. And that is my  
18 writing where it says: "Given to Union 2/9/04 at 2:50  
19 p.m."

20 Q. And in very general terms, Mr. Long, can you summarize  
21 what this letter expressed to the union?

22 A. What it expressed is that, if the union was going to  
23 take the position that LOU 2003-6 dealt with a permissive  
24 subject of bargaining and if it was their legal position  
25 that this was a permissive subject, then we were putting

1       them on notice that we would -- we're withdrawing LOU  
2       2003-6 from any last, best and final offer and would not  
3       condition an overall agreement on the union's acceptance of  
4       that proposal. If, on the other hand, they continued in  
5       their earlier representations that the Letter H meant what  
6       it said and that they considered the topic to be a  
7       mandatory subject of bargaining, that this would -- they  
8       should consider LOU 2003-6 to be a part of our last, best  
9       and final offer.

10      Q.   And I'll note, in the next-to-last paragraph of the  
11      letter, it says: "Pending further notice, if the Union  
12      chooses to accept the Company's retiree insurance proposal  
13      as set forth in LOU 2003-6," and it says, "(which the Union  
14      could do with respect to any permissive subject), our  
15      proposal remains available..."?

16      A.   Yes.

17      Q.   Although, again, we did not condition an overall  
18      agreement on the union's acceptance of it. Here is my  
19      question: Did this letter remove from the table any  
20      further consideration of LOU 2003-6?

21      A.   Not at all, and that was the point of that sentence.  
22      As I said before, the parties, with regard to a permissive  
23      subject of bargaining, are legally permitted to enter into  
24      agreements with regard to such a matter. So, whether LOU  
25      2003-6 was considered by the union to be permissive or

1 mandatory, they were legally privileged, as was the  
2 company, to enter into that as part of an agreement.

3 So, we didn't withdraw it from the table. We simply  
4 said, as a technical, legal matter, if that was their view  
5 and if they were going to take the position that it was  
6 permissive, then we were going to withdraw it as part of  
7 our final offer, because we did not want to be in a  
8 position of committing an unfair labor practice in  
9 connection with approaching an impasse and potentially  
10 implementing some or all of that pre and past offer.

11 Q. And did the union, in bargaining, subsequently make a  
12 written proposal about Letter H?

13 A. Actually, the union did. In March, I recall the union  
14 proposing to delete Letter H.

15 Q. And did the company accept or reject that proposal?

16 A. We rejected it out of hand.

17 Q. And one final question on this particular subject, Mr.  
18 Long. You've indicated that a company and the union have  
19 the right to enter into agreements with respect to  
20 permissive bargaining subjects.

21 A. Yes.

22 Q. Is there a limitation on that to the extent there are  
23 preexisting pension rights or other rights that are  
24 actually vested?

25 A. If there are preexisting rights that are vested, the

1 parties can't modify vested benefits; but, if they're not  
2 vested, the parties certainly can amend or modify those  
3 benefits, including retiree medical benefits that are not  
4 vested.

5 MR. MISCIMARRA: Your Honor, I move the admission of  
6 Defendants' Trial Exhibit 106.

7 THE COURT: All right. My problem is, I don't know  
8 that you identified what the differences were. Was it just  
9 simply the writing at the top right?

10 MR. MISCIMARRA: That's correct, Your Honor.

11 THE COURT: Okay.

12 Any objection?

13 MR. COOK: No.

14 THE COURT: Defendants' Exhibit 106 will be admitted  
15 without objection.

16 BY MR. MISCIMARRA:

17 Q. And, Mr. Long, was a collective bargaining agreement  
18 ultimately entered into between M&G and the United  
19 Steelworkers in 2005?

20 A. It was.

21 Q. And did that collective bargaining agreement contain a  
22 version of LOU 2003-6?

23 A. It did.

24 Q. And was the agreed-upon version of LOU 2003-6  
25 materially different from the version contained in the



1 company's February 6, 2004, final offer?

2 A. It wasn't materially different. I think there was  
3 some date changes, because of the passage of time; but, in  
4 substance, it was the same.

5 Q. And those date changes were worked out with what  
6 Steelworkers' representative?

7 A. Randy Moore.

8 Q. Now, did you participate in any mid-term discussions  
9 regarding M&G retiree medical benefits after the 2005  
10 Collective Bargaining Agreement was agreed upon?

11 A. I did.

12 Q. And when did those mid-term retiree medical  
13 discussions take place?

14 A. I believe the discussions started in August of 2006  
15 and went to approximately December 5, 2006, spanning about  
16 15 bargaining sessions.

17 Q. And during those mid-term discussions, did the company  
18 and the union exchange different proposed benefit plan  
19 changes and retiree contribution amounts?

20 A. They did.

21 Q. I would like to direct your attention to a document  
22 we've marked Defendants' Trial Exhibit 188, which I believe  
23 has already been admitted. And, Mr. Long, can you briefly  
24 identify and describe Defendants' Trial Exhibit 188?

25 A. This was a three-page proposal from the union that was

presented on November 3, 2006. It was styled "The Union's Modified Proposal No. 3" on the topic that had been under consideration since, I believe, August of that year, and it included proposals to terminate the Retiree Medical Necessity Plan.

Q. Where is that reflected in this document?

A. The first page, Paragraph 1.

Q. And did this proposal involve any other retiree benefit plan design changes for existing retirees?

A. Yes. In terms of benefit plan design changes, Paragraph 4, on page 1, outlines some changes in the Comprehensive Plan. And on page 2, Paragraph 5, there are some proposed changes to the Retiree Catastrophic Plan.

Q. And did this proposal involve a requirement of contributions for certain existing retirees?

A. It did. On page 1, Paragraph 2 provided the Retirees, Surviving Spouses, and their dependents will not be required to make a contribution toward the cost of health coverage before January 1, 2007.

Q. And are there provisions within this proposal that make reference to the continuation of Letter H?

A. Yes, page 2, Paragraph 7. There are provisions with regard to Letter H and its application to contributions by those who were participating in the Catastrophic Plan. And some of those proposals with respect to contributions

1 continue on page 3.

2 Q. Is that Paragraph 8 and following?

3 A. Yes, eight, nine and ten.

4 Q. Let me direct your attention to a document that we've  
5 marked Defendants' Trial Exhibit 199.

6 A. Okay.

7 Q. And, Mr. Long, can you briefly identify and describe  
8 this particular document?

9 A. This was a union counterproposal with respect to the  
10 Comprehensive Retiree Medical Plan.

11 What the union actually did was, it took a typed  
12 document that the company had provided to them and marked  
13 it up and tendered it back, with their edits and  
14 handwriting, presented it to us on November 13, 2006.

15 Q. And this particular proposal, the union  
16 counterproposal part of Defendants' Trial Exhibit 199, did  
17 it involve any benefit plan design changes for existing  
18 retirees?

19 A. Yes, it did. The document, itself, had a series of  
20 substantive plan provisions. And you will see some  
21 proposed revisions that the union wrote in handwriting as  
22 to their suggestions as to how the plan design would be  
23 modified to suit their position.

24 Q. And did the union counterproposal reflected in  
25 Defendants' Trial Exhibit 199 contemplate proposed monthly

1 contributions for existing retirees?

2 A. It did. On page 1, again in handwriting, the union's  
3 counterproposal to the company was that, in Plan Years 2007  
4 and 2008, there would be monthly contributions for retirees  
5 who were not yet Medicare-eligible, pre-Medicare retirees,  
6 there would be a monthly contribution of \$250, and for  
7 retirees who were Medicare eligible, there would be a  
8 monthly contribution of \$50 in each of those two plan  
9 years.

10 Q. Let me direct your attention, Mr. Long, to Defendants'  
11 Trial Exhibit 319. And would you briefly identify and  
12 describe this particular document?

13 A. This was a union counterproposal presented to the  
14 company, again, on November 13, 2006. And this was the  
15 union's counterproposal with regard to the plan design of  
16 the Catastrophic Retiree Plan. And it includes, on pages 2  
17 and succeeding pages, a number of handwritten edits to a  
18 document that the company had previously provided to them  
19 with their suggested changes for the plan design for the  
20 Catastrophic Retiree Medical Plan.

21 And it also included, on page 1, a handwritten  
22 proposal with respect to what retirees would pay who were  
23 participants in the Catastrophic Retiree Plan. And, again,  
24 those monthly contributions counter-proposed by the union  
25 for plan years 2007 and 2008 were \$145 a month for retirees

1 who were not yet Medicare eligible and \$30 a month for  
2 retirees who were Medicare eligible and participating in  
3 the Catastrophic Plan.

4 Q. And, Mr. Long, the plan design changes and the retiree  
5 contributions that were contemplated by the union as part  
6 of their counterproposal reflected in Defendants' Trial  
7 Exhibit 319, were those things applicable to existing  
8 retirees, or just future retirees?

9 A. Existing and future.

10 MR. MISCIMARRA: I move the admission of Defendants'  
11 Trial Exhibit 319, Your Honor.

12 THE COURT: Any objection to Defendants' Exhibit  
13 319?

14 MR. COOK: None.

15 THE COURT: Three nineteen will be admitted without  
16 objection.

17 BY MR. MISCIMARRA:

18 Q. And, Mr. Long, could you please briefly take a look at  
19 Defendants' Trial Exhibit 213? And can you briefly  
20 identify that?

21 A. This was a proposal that was presented by the company  
22 regarding retiree medical benefits and costs on November  
23 30, 2006. And on page 1, Paragraphs 2 and 3, it makes  
24 reference to plan design proposals the company had received  
25 from the union on November 15, 2006, with regard to the

1 Comprehensive Plan, in Paragraph 2, and with regard to the  
2 Catastrophic Plan, in Paragraph 3.

3 So, I mean, the sequence of events was that, after our  
4 discussions with the union on the 13th of November, the  
5 union had actually sent to Kimm Korber some refined  
6 proposals on plan design on November 15. And we indicated,  
7 in Paragraphs 2 and 3, that the Comprehensive Plan would  
8 incorporate, in large part, the union's proposals that we  
9 had received from them on the 15th of November with regard  
10 to plan design issues.

11 Q. And those plan design changes, did they apply to  
12 existing retirees?

13 A. Yes.

14 Q. And on page 2 of Defendants' Trial Exhibit 213,  
15 Paragraph 11, there is a reference to some fixed retiree  
16 contributions. Can you describe what is reflected in  
17 Paragraph 11?

18 A. Yes. We -- you know, we had been bargaining for some  
19 time with respect to redesigning the insurance programs for  
20 the retirees, and neither party knew for sure what those  
21 programs would actually cost. And, so, we were trying to  
22 craft an agreement that would include a redesigned plan for  
23 the Catastrophic and Comprehensive Plans and a cost that  
24 would be borne by the retirees who were participating in  
25 those two programs.

1           We didn't have any experience with either plan. They  
2           would be new and different. So, this proposal was the  
3           company's suggestion as to what retirees would pay for  
4           monthly contributions under these new arrangements. We  
5           referred to it as the one-year ramp-up period. We were  
6           basically estimating what we would hope their obligation  
7           would be under the Letter H scenario, but we didn't know  
8           for sure. And, so, we kind of referred to this as sort of  
9           the ramp-up year.

10           We had previously discussed -- and I think the union's  
11           proposal from November 3rd had actually articulated it in  
12           some detail -- sort of the methodology that the parties  
13           would use to look back on prior years' experience for  
14           purposes of setting the above-cap cost for the upcoming  
15           plan year. We didn't have that experience in front of us.  
16           So, we were proposing to have the retirees pay these  
17           amounts during what would, in effect, be a ramp-up, or a  
18           transition period.

19           Q. Mr. Long, had cost information been shared with the  
20           union, during the 2006 discussions, prior to November 30,  
21           2006?

22           A. Oh, yes. Substantial amounts of data were shared.

23           Q. And as part of that exchange with the union, was it  
24           discussed what contributions levels would be like if they  
25           were based purely on existing company costs without any

1 plan design changes?

2 A. Yes.

3 Q. And the contributions that would result from simply  
4 taking existing company costs without any changes, were  
5 those contribution levels higher or lower than the levels  
6 stated or proposed by the company in Paragraph 11 of  
7 Defendants' Trial Exhibit 213?

8 A. They were substantially higher.

9 Q. And did the union accept the company's offer of lower  
10 retiree contributions in connection with the plan design  
11 changes that are reflected in Defendants' Trial Exhibit  
12 213?

13 A. Well, the union didn't accept this proposal. The  
14 union certainly understood that proceeding with a  
15 redesigned retiree medical program would be the pathway for  
16 reducing the cost obligations on the part of the retirees.  
17 And we all understood that those costs would be substantial  
18 without some changes.

19 Q. Now, all of the four proposals we've just asked  
20 questions about -- and, for the record, I'll note it's  
21 Defendants' Trial Exhibit 188, 199, 319, and 213 -- do  
22 these proposals, Mr. Long, have anything in common?

23 A. Yes. There is several things in common among these  
24 exchanges. First of all, they all provide for the  
25 elimination of the Retiree Medical Necessity Plan, that



1 small plan that was limited to a small group of preexisting  
2 retirees. All of these exchanges provided for the  
3 elimination of the Retiree Medical Necessity Plan. In  
4 addition, all of these proposals provided for plan redesign  
5 of the Comprehensive Plan and the Catastrophic Plan that  
6 would remain for the retirees. So, there was substantial  
7 give and take with regard to how these plans should be  
8 redesigned in substance in terms of their substantive  
9 terms.

10 And, finally, all of these proposals from the company  
11 and the union provided for some measure of retiree premium  
12 contributions or cost contributions towards the cost of  
13 their medical insurance. Those three things, I think, are  
14 common throughout these exchanges of the parties over the  
15 month of November.

16 Q. And, Mr. Long, taking into account the same four  
17 proposals, did you have any personal expectation towards  
18 the end of November, 2006, about the ability of the parties  
19 to work out a potential agreement that could produce better  
20 retiree medical plan designs and lower overall benefit plan  
21 costs?

22 A. Yes. As of November 30th, I was very confident that  
23 the parties would reach an agreement. In fact, I drafted  
24 the summary, a two-page document marked as Defendants'  
25 Exhibit 213, with signature lines, because, in my view, the

1 parties were very close to a deal, and I had every  
2 expectation that the parties would reach an agreement.

3 Q. And what was the basis for your expectation, at the  
4 time you prepared Defendants' Trial Exhibit 213, that the  
5 parties had some ability to potentially reach agreement?

6 A. My recollection is that, looking over the parties'  
7 exchanges over the course of the month of November,  
8 beginning with the union's proposal on November 3rd, that  
9 there was a growing mutual understanding that the Medical  
10 Necessity Plan should be eliminated, that the Comprehensive  
11 Plan and Catastrophic Plan should be redesigned, and that  
12 retirees should begin making a contribution, and that those  
13 contributions could be moderated if plan design changes  
14 were implemented.

15 And through a series of exchanges, including the plan  
16 design proposal that was submitted to the company on  
17 November 15th after the November 13th exchange, my  
18 recollection is that the parties were coming closer and  
19 closer with respect to an agreement on what all those  
20 revisions should be.

21 Q. And, Mr. Long, did any change occur at any point in  
22 2006 regarding the union's willingness to work with the  
23 company as far as benefit plan changes and other retiree  
24 medical issues were concerned?

25 A. Yes. After Defendants' Exhibit 213 was presented and

1 explained to the union, late in the day on November 30th,  
2 2006, the union did a bit of an about-face on us.

3 Q. And can you describe, on November 30th, 2006, where  
4 did the meeting take place on that date with the union, if  
5 you recall?

6 A. I believe it was in Apple Grove.

7 Q. And can you just explain, briefly, what was -- what  
8 conduct occurred in the way the meeting was conducted that  
9 appeared to you to reflect some about-face on the part of  
10 the union?

11 A. Well, after this proposal marked Defendants' Exhibit  
12 213, which, again, I thought was going to bring the parties  
13 to an agreement, Randy Moore, who was with us -- I think,  
14 perhaps, Jeanette Stump was on the phone; she was a  
15 consultant, in-house consultant, with the Steelworkers --  
16 one or both of them started making statements to the effect  
17 that they were having questions, or somebody in Pittsburgh  
18 was having questions, about whether or not they should be  
19 doing what we had been doing since August of 2006. And  
20 someone was questioning whether or not they should be  
21 entering into substantive agreements with the company with  
22 respect to retiree medical plan design and employee premium  
23 contributions, or, retiree premium contributions.

24 First time we'd heard anything of that effect in  
25 several years.

1 Q. And was there a subsequent meeting that took place  
2 between the parties?

3 A. There was. When, I think, Randy Moore was speaking,  
4 he said that, you know, this is an issue that perhaps our  
5 lawyers or lawyer from Pittsburgh should sit down and  
6 discuss with you before we proceed further with these  
7 negotiations, that had been going on since August. And we  
8 set a date of December 5th to meet with in-house counsel  
9 from the Steelworkers' Union and others.

10 Q. And was a phone call placed from the meeting itself to  
11 the Steelworkers' attorney prior to the end of the meeting?

12 A. Yes. Actually, we had Randy Moore call the  
13 Steelworkers' attorney at home to find out his  
14 availability. And we picked a date that he was available  
15 and set a date on the spot.

16 Q. And did a meeting occur on August 5 or -- excuse me.  
17 When was the next meeting that occurred?

18 A. The next meeting was on December 5th, 2006.

19 Q. Okay. And where did that meeting take place?

20 A. That took place in my office, Littler Mendelson's  
21 office, here in Columbus.

22 Q. And who participated in that meeting on behalf of the  
23 union?

24 A. Randy Moore was there. Brian Wedge was there. Joe  
25 Harris was there. Jeanette Stump, the benefits consultant,

1 in-house, from the Steelworkers' Union was there. And an  
2 attorney named Joe Stuligross, again, in-house counsel with  
3 the Steelworkers' Union in Pittsburgh, was present.

4 Q. And who did most of the talking for the union in the  
5 meeting that took place on December 5, 2006?

6 A. Joe Stuligross did most of the talking.

7 Q. And did Mr. Stuligross or any other union  
8 representatives during that meeting spend any time  
9 addressing the alternative plan design proposals that had  
10 been the focus of discussions over the preceding four or  
11 five months?

12 A. No.

13 Q. At any time during the M&G bargaining you attended in  
14 2003, 2004 and 2005, did any union representative ever  
15 indicate in any way that retirees had some type of vested  
16 protection that prevented them from being required to make  
17 medical contributions?

18 A. No.

19 Q. In the 2006 meetings that you attended prior to late  
20 November, 2006, did any union representative dispute the  
21 company's right to collect contributions from retirees  
22 pursuant to LOU 2003-6 or the other cap agreements that had  
23 previously been agreed to by the Steelworkers?

24 A. No.

25 MR. MISCIMARRA: No further questions, Your Honor.

1 THE COURT: Let's take a break.

2 MR. COOK: Thank you, Your Honor. I was going to  
3 ask for a moment to get my act together.

4 THE COURT: No problem.

5 Let's take a short -- well, let's say a 15-minute  
6 break.

7 COURTROOM DEPUTY CLERK: This court will stand in  
8 recess.

9 (Whereupon, a recess was taken at 9:47 a.m., and the  
10 proceedings reconvened at 10:05 a.m.)

11 - - -

12 IN OPEN COURT:

13 THE COURT: Mr. Cook, you may proceed on  
14 cross-examination.

15 MR. COOK: Thank you, Your Honor.

16 - - -

17 CROSS-EXAMINATION

18 BY MR. COOK:

19 Q. Good morning, Mr. Long. My name is David Cook. I'm  
20 counsel for the plaintiffs, both the plaintiff class and  
21 the United Steelworkers, in this case. I don't believe  
22 we've ever met before.

23 A. No, we haven't.

24 Q. Okay. Have you practiced in Ohio most of your career?

25 A. No.

1 Q. When did you come to Ohio to practice?

2 A. Well, I did a lot of work for the City of Columbus,  
3 Ohio, between 1992 and '97. I was the city's chief labor  
4 negotiator a number of years under Mayor Lashutka and the  
5 City Council at the time. I was still a partner at  
6 Seyfarth Shaw at the time. And when I joined Littler  
7 Mendelson, it was partly to come here to live.

8 I couldn't convince Seyfarth Shaw to open an office in  
9 Columbus, and I fell in love with the place. And, so, that  
10 was part of my reason for joining Littler Mendelson,  
11 because they, at the time, had an office here in Columbus.

12 So, I split my time between Chicago and Columbus. I  
13 still do split my time between Chicago and Columbus, but  
14 this is, administratively, my home office. This is my  
15 principal residence.

16 Q. Hopefully, the traffic is a little bit better here.

17 THE COURT: Let me make sure. You fell in love with  
18 the place?

19 THE WITNESS: I fell in love with Columbus. It's  
20 America's best kept secret, I think. That's what I tell  
21 everybody.

22 MR. COOK: Your Honor, I'm not sure if that affects  
23 his credibility or not.

24 THE COURT: No.

25 MR. COOK: If you'd said Cincinnati, we would be on

1 the same wavelength.

2 BY MR. COOK:

3 Q. Are you an Ohio State fan?

4 A. When I rule Columbus, I certainly am.

5 Q. Well, now we have the kind of answers you're going to  
6 give us on cross-examination.

7 THE COURT: Good answer.

8 BY MR. COOK:

9 Q. Okay. Mr. Long, you consider yourself to be a  
10 professional labor negotiator?

11 A. I do.

12 Q. Is that primarily what you do: negotiate contracts?

13 A. A vast majority of my professional time is probably at  
14 the bargaining table or preparing for negotiations.

15 Q. Do you do any litigation?

16 A. No. I do Labor Board litigation; but, in terms of  
17 federal or state court litigation, I do very little, or  
18 none, of that.

19 Q. Are you a member of the American College of Labor and  
20 Employment Lawyers?

21 A. Joel D'Alba, who is a distinguished labor lawyer in  
22 Chicago who is the president of that college, nominated me,  
23 a few months ago, for admission to that college. And, so,  
24 I'm being considered for admission this year.

25 Q. You're in the process?



1 A. Yes.

2 Q. Mr. Long, given your number of years of experience in  
3 labor negotiations and taking into consideration, or  
4 accepting, the fact that you don't do litigation, isn't it  
5 correct that a retiree's health benefit may be vested  
6 depending upon the terms of the contract under which the  
7 retiree retired regardless of whether a union makes a  
8 statement in subsequent negotiations about that benefit or  
9 not?

10 A. I'm not certain of that answer. I think it's -- my  
11 normal experience in collective bargaining has been that  
12 retiree medical benefits are a subject of bargaining and  
13 typically are not vested. And I've rarely seen contract  
14 revisions under which they were, or would be, considered to  
15 be vested. And I've certainly never negotiated one.

16 Q. Well, are you aware of the line of cases in the Sixth  
17 Circuit following the decision in UAW vs. Yard-Man in 1983  
18 which sets forth when and under what circumstances  
19 retirees' health care benefits may be considered vested?

20 A. I'm generally familiar with that line of authority.  
21 I'm not an expert on it.

22 Q. And the law of those cases, the decisions of the Sixth  
23 Circuit, and the language of the individual contracts would  
24 determine whether retirees' benefits are vested; is that  
25 correct?

1 MR. MISCIMARRA: Your Honor, --

2 THE COURT: Yes.

3 MR. MISCIMARRA: -- I have an objection.

4 THE COURT: Basis?

5 MR. MISCIMARRA: Two grounds. One is, I believe  
6 this actually exceeds the scope of direct. The only  
7 comment about vesting related to the general rule about  
8 what happens if you deal with vested benefits. And I don't  
9 believe I made any -- you know, presented any questions to  
10 Mr. Long about whether the benefits in this particular case  
11 were or were not vested.

12 Also, I think that these are basically legal  
13 arguments. And Mr. Long testified as a fact witness,  
14 except as to some legal principles that had a bearing on  
15 what he negotiated at the table and why.

16 THE COURT: Correct, basically correct, in both  
17 statements. He did talk about preexisting rights, vested  
18 and not vested. He did talk about some legal issues, all  
19 of which are subject to cross-examination. And I believe  
20 that the objection is not well taken.

21 He can proceed.

22 MR. MISCIMARRA: Thank you, Your Honor.

23 BY MR. COOK:

24 Q. In addition, Your Honor, he also specifically  
25 testified -- confirm this for me, Mr. Long -- that the

1 union, here, did not raise vesting as an issue concerning  
2 retirees' health benefits in 2003, 2004, 2005.

3 A. That's correct.

4 Q. But the fact they didn't raise them is not, by itself,  
5 determinative of whether or not they're vested, is it?

6 A. Well, it would be hard for me to imagine a union  
7 actively engaged in bargaining over retiree medical  
8 benefits having entered into a document such as Letter H,  
9 which makes it a mandatory subject of bargaining. That's  
10 completely inconsistent with the notion of vested benefits.  
11 So, it would be difficult for me to imagine that the  
12 parties' arrangements provided for vested benefits with  
13 those circumstances and with that course of conduct.

14 MR. COOK: May we have the question read again,  
15 because I don't believe it was responsive?

16 THE COURT: Well, it really wasn't a question.

17 MR. COOK: I guess -- let me rephrase it, Your  
18 Honor.

19 THE COURT: I had overruled his objection. You  
20 wanted to add that they hadn't talked about vesting in  
21 2003, 2004 and 2005.

22 And I guess my question was, what part of "yes"  
23 don't you understand?

24 I overruled the objection.

25 MR. COOK: Okay. I'll come at it a different way,

1 Your Honor. Thank you.

2 BY MR. COOK:

3 Q. Mr. Long, saying something about vesting or not saying  
4 about vesting doesn't make it so; is that correct?

5 A. That's a fair statement in the abstract, certainly.

6 Q. All right. Thank you. And let's talk about Letter H.  
7 Your testimony was that you first became aware of it in  
8 approximately December, December 12th or so, 2003; is that  
9 correct?

10 A. December 12th or 13th, yes.

11 Q. Well, the issue may have come up on December 12, and  
12 you actually saw the letter on the 13th?

13 A. I believe that was the case.

14 Q. And you had no prior notice of that?

15 A. I hadn't seen the letter before then, no.

16 Q. Had you had any conversations with Kimm Korber about  
17 it previous to those dates?

18 A. Not specifically. I had pretty much left up to Kimm,  
19 you know, issues regarding pension and insurance matters.

20 Q. And when you saw Letter H, didn't you note that it was  
21 between Goodyear and the Steelworkers?

22 A. I noticed the parties to the letter, yes.

23 Q. And let me ask you about your due diligence concerning  
24 its applicability to M&G Polymers and Local 644. Which  
25 document in existence between the Steelworkers and M&G

1 Polymers did you identify that adopted the Goodyear 2001  
2 Letter H into, and as part of, their agreement?

3 A. I never did that research. I relied upon my client  
4 and upon representations from the union that that agreement  
5 had been adopted and applied to M&G Polymers and the  
6 Steelworkers.

7 Q. Well, you've practiced a long time. And I am going to  
8 assume you're a careful lawyer. You didn't actually  
9 eyeball a document which adopted Letter H?

10 A. I did not. I was told, by both the union and by my  
11 client, that Shell had assumed the contract from Goodyear  
12 and M&G had assumed the contract from Shell and that they  
13 were written assumption agreements.

14 I believe I did see, at some point, the transaction  
15 documents between M&G and Shell in which M&G assumed the  
16 contractual obligations that Shell had with the  
17 Steelworkers Union, but I was willing to accept the  
18 representations of my client and the union, both of which  
19 were emphatic and unequivocal that those, the Agreement  
20 Letter H, in particular, had been adopted by M&G and was  
21 binding and applicable to the parties.

22 Q. So, on December the 12th, or -- excuse me -- December  
23 13th, 2003, when Karen Shipley says to you -- I guess Mr.  
24 Stewart handed you a copy of Letter H and says: This is  
25 the only thing we have; we're looking at it to see what, if

1 anything, it means to us, that's an unequivocal statement  
2 of adoption to you, sir?

3 A. I don't recall those being Sam Stewart's words. I  
4 recall Sam Stewart stating that this applied to us and  
5 that, at a date certain, retirees would be obligated to pay  
6 above-cap costs.

7 Q. On January 17th, 2004, didn't Karen Shipley say to  
8 you: Letter H, we don't think it applies the way you do.  
9 We think it's only the caps?

10 Do you recall that?

11 A. I don't recall that, specifically, on that date.

12 Q. Do you recall her saying anything to that effect?

13 A. Not specifically. I'm not saying she didn't say that.

14 Q. You didn't reference, in your direct examination,  
15 something called Letter C. Do you have a recollection of a  
16 Letter C?

17 A. I do recall seeing a Letter C between --

18 Q. What was Letter C?

19 A. It was a letter regarding modifications to plan design  
20 that had been entered into. Again, I think it was a  
21 Goodyear/Steelworkers letter.

22 Q. And what document did you view and determine, from  
23 your own legal expertise, between M&G Polymers and the  
24 Steelworkers that adopted Letter C into their agreement?

25 A. Again, the only documents that I actually looked at,

1 and then only fairly briefly, were transaction documents  
2 entered into when M&G acquired the facility from Shell  
3 under which it assumed Shell's contractual obligations.  
4 And I was told that M&G had been provided with a P&I book  
5 that included a variety of documents and letters which had  
6 been represented to it as being part of Shell's contractual  
7 obligations, or commitments, with the Steelworkers, and  
8 that Letter C and Letter H were part of that P&I book and  
9 part of the contractual commitments and obligations that  
10 M&G had assumed.

11 Q. But you didn't see any specific document, and do you  
12 recall from reviewing the transaction documents if the  
13 Letter C was specifically listed in there?

14 A. No. I wouldn't see any reason for that to be  
15 specifically listed.

16 Q. So, Mr. Long, I just want to make clear that you  
17 relied solely on what you understood the union to be  
18 telling you at the bargaining table in conjunction with  
19 whatever conversations you had with Kimm Korber about the  
20 applicability of Letter H and, subsequently, Letter C?

21 A. Well, they were both telling me the same thing. So, I  
22 didn't see any reason to dispute it.

23 Q. I've put on the screen for you to review an October  
24 17th, 2000, memo, Joint Exhibit 35. This has been entered  
25 into evidence in this proceeding. Have you ever seen this

1 document before? I'll direct your attention, sir, to the  
2 second paragraph.

3 A. I think I may have seen a copy of this at some point.

4 Q. Did Mr. Korber show you a copy of this during the  
5 2003-2004 negotiations?

6 A. I don't recall when I saw it.

7 Q. Do you see the second paragraph? By the way, this is  
8 a memo from David Dick, the chief negotiator and  
9 spokesperson for M&G Polymers in the 2000 contract  
10 negotiations, to the union. And the handwriting at the top  
11 has been identified by Randy Moore as Randy Moore's  
12 handwriting.

13 Reading the second paragraph, do you see that it says,  
14 very clearly, that it's less than clear that Letter H  
15 applies to M&G Polymers?

16 A. I see the wording of the document, absolutely.

17 Q. And the last sentence reads: "Letter H is not in our  
18 agreement."

19 A. I see what it says, yes.

20 Q. Had you seen this in 2003, would it have changed your  
21 opinion as to what the applicability of Letter H was?

22 A. No.

23 Q. It would not?

24 A. No. As I understood it, David Dick was presented with  
25 a copy of Letter H in the 2000 negotiations. He had no



1 familiarity with it, didn't know if it applied or didn't,  
2 didn't know whether it applied or not. And this was his  
3 initial response to the question posed to him. Actually, I  
4 think it was represented to him that it did apply, and he  
5 was unfamiliar with the transaction and was unfamiliar as  
6 to whether it applied or not.

7 Q. Did you speak to Mr. Dick about this?

8 A. No. This was what I was told, by both company and  
9 union representatives, as to what happened in October,  
10 2000.

11 Q. Which union representative told you that version of  
12 the story?

13 A. I think Randy Moore raised this with me at one point  
14 and said, you know, We had a discussion with Mr. Dick  
15 about -- David Dick -- about this issue; and he was  
16 confused, initially, about its application; and the parties  
17 agreed to have the lawyers look at it.

18 Q. Have you seen a copy of the 2000 Pension and Insurance  
19 Services Award Agreement between M&G and the Steelworkers,  
20 the booklet?

21 A. I've seen the booklet. I haven't read it.

22 Q. Did you review it in preparation for your service as  
23 negotiator for M&G in 2003 and 2004?

24 A. No, not in detail. We had a bit of a division of  
25 labor. I relied upon Kimm Korber to be the primary

1 architect of company proposals with respect to both pension  
2 and health and welfare issues. And, so, I was focused on  
3 other things in terms of my primary responsibility for  
4 proposal drafting preparations.

5 So, I saw the booklet. I never read it cover to  
6 cover, and I never became an expert, certainly, on its  
7 content.

8 Q. So, you didn't know then and you do not know now  
9 whether the 2000 P&I agreement in fact contains a copy of  
10 any Letter H, do you?

11 A. Well, again, I was told by both Sam Stewart --

12 Q. No, sir. I'm asking you based upon your review of the  
13 document.

14 A. Yeah. I never reviewed the document cover to cover.

15 MR. COOK: May we see Plaintiffs' Exhibit 179,  
16 please? It's also Defendants' 105, but let's look at the  
17 179 version.

18 BY MR. COOK:

19 Q. If we could go down to the bottom -- do you recognize  
20 this, sir, the February 9th, 2004, letter to Karen Shipley  
21 concerning Letter H?

22 A. Yes.

23 Q. All right. You authored this letter?

24 A. I did.

25 Q. Let's go down to the bottom of the page, to the

1 paragraph "To avoid any confusion..."

2 Do you see that, sir?

3 A. Yes.

4 Q. All right. It's your testimony to the Court today  
5 that, as of February 9th, 2004, the union had been  
6 absolutely clear that Letter H applied, but you write a  
7 letter on February 9th that says, "If the union believes  
8 that Letter H is not or might not be applicable to M&G..."  
9 Do you see that?

10 A. Yes.

11 Q. You wrote this letter in the face of an unequivocal  
12 position by the union of Letter H applying?

13 A. Well, the union's position was clear from the point in  
14 time when Sam Stewart represented to us across the table  
15 that Letter H applied, and he provided us with a copy of  
16 it. And I believe that was on or about December 13th, and  
17 --

18 Q. Please continue.

19 A. And between that time and early November -- and  
20 really -- my recollection is, until earlier that day, we  
21 didn't have any indication that the union was taking a  
22 contrary view. But, certainly, that day, Bob Reynolds, who  
23 was one of the union's representatives, started making  
24 statements that suggested that either he or someone in  
25 Pittsburgh was questioning whether or not Letter H applied

1 and whether or not they would consider the subjects that  
2 had been discussed in LOU 2003-6 as a mandatory or  
3 permissive subject of bargaining.

4 And I prepared this letter in response to that  
5 inconsistency in their position because I saw a potential  
6 legal risk to the company if the union was going to do an  
7 about-face on us and take the position that this was not a  
8 mandatory subject of bargaining notwithstanding what Letter  
9 H said and notwithstanding the union's prior  
10 representations to us that Letter H applied.

11 Q. Mr. Long, Sam Stewart was the union's -- what? --  
12 president at the time?

13 A. I think he was the president. He had been in a  
14 leadership position with the local union for quite some  
15 time, and he was very knowledgeable about P&I issues,  
16 pension and insurance issues.

17 Q. Well, your knowledge about that statement had to be  
18 from someone else, because you were only there in 2003.  
19 You didn't come in before 2003, did you?

20 A. That's correct.

21 Q. So, you didn't know Mr. Stewart personally?

22 A. Not before 2003, no.

23 Q. And you didn't know what his service had been, or his  
24 knowledge, before 2003?

25 A. That is correct.

1 Q. All right. Mr. Long, doesn't this letter, Plaintiffs'  
2 Exhibit 179, offer to withdraw letter 2003-6?

3 A. Well, it's to withdraw it from our last, best and  
4 final offer. We made clear, on the next page, that it  
5 would continue to be available, and it will continue to be  
6 part of our proposal, because, if the union considered it  
7 to be a permissive subject, they could always voluntarily  
8 agree even if their view was that it was a permissive  
9 subject of bargain. So, we didn't want to withdraw it, but  
10 we did not want it to be considered part of a last, best  
11 and final offer if the union was going to change its view  
12 and take the position that it was a permissive subject of  
13 bargaining.

14 Q. And you say that: "We hereby withdraw LOU 2003-6 and  
15 any other proposal concerning such benefits from our last,  
16 best and final offer," correct?

17 A. Yes.

18 Q. And after February 9th and until March, like 15th or  
19 so, did you have any negotiating sessions?

20 A. I don't recall, off the top of my head, the sequence  
21 of meetings between early February and mid-March. I don't  
22 think there were many.

23 Q. You said, in Plaintiffs' 179, on the second page,  
24 MIK-6111, the first paragraph, that there was no need for  
25 this subject to be resolved at the present time. Did you

1 say that?

2 A. Yes.

3 Q. And then, on March 18th --

4 MR. COOK: May we have Plaintiffs' Exhibit 180 up,  
5 please?

6 BY MR. COOK:

7 Q. Then, on March 18th, the union, in response to your  
8 letter of February 9th, accepts your offer and proposes to  
9 withdraw Letter H, correct?

10 A. They propose to delete Letter H from the parties'  
11 agreement, yes.

12 Q. And even though on February 9th you offered to  
13 withdraw it, when you got Plaintiffs' Exhibit 180, you  
14 rejected it?

15 A. Well, the proposal that we're looking at right now is  
16 a union proposal to delete Letter H. Our proposal in the  
17 letter of February 9, or our offer in the letter of  
18 February 9, is, if the union took the position that LOU  
19 2003-6 was a permissive subject of bargaining, we would  
20 withdraw that as part of our last, best and final offer.

21 What this document addresses is not LOU 2003-6. By  
22 its terms, it just addresses Letter H, which by its terms  
23 says that this topic of employee premium contributions is a  
24 mandatory subject; and the union was simply proposing to  
25 delete Letter H. It doesn't speak to LOU 2003-6 by its

1 terms.

2 So, I mean, a mandatory subject of bargaining is one  
3 about which, you know, the parties are free to negotiate.  
4 And it would be fair game, as a legal matter and as a  
5 bargaining position for the union, to argue that they  
6 wouldn't want employees to pay premium contributions. It  
7 was a topic for negotiation. And this was the union's  
8 position as articulated. I think that was March 18th.

9 Q. That was a very long answer to whether or not they  
10 rejected it.

11 THE COURT: It was. What did you expect? He is an  
12 attorney.

13 MR. COOK: I know.

14 BY MR. COOK:

15 Q. All right.

16 Mr. Long, let's go back just a little bit. I just  
17 don't want to beat a dead horse. Do I understand that,  
18 today, your testimony is that the company rejected  
19 Plaintiffs' Exhibit 180 because it didn't specifically say  
20 "Letter 2003-6"?

21 A. No. We rejected this, I think on the spot, when it  
22 was tendered because we had no interest in deleting Letter  
23 H from the body of the parties' agreement.

24 Q. And who was the chief spokesperson for the United  
25 Steelworkers in 2003 and 2004?

1 A. Karen Shipley.

2 Q. And who had the authority, on behalf of the  
3 Steelworkers, to bind them and enter into tentative  
4 agreements?

5 A. Karen Shipley.

6 Q. And did Mr. Stewart have that authority?

7 A. No.

8 Q. At any time during your service as an attorney, have  
9 you been a partner with Philip Miscimarra?

10 A. Yes.

11 Q. What period of time?

12 A. From when Mr. Miscimarra joined Seyfarth Shaw -- I  
13 forget the date; it was in the mid-'80s, I believe -- until  
14 I resigned from Seyfarth Shaw at the end of July, 2003.

15 Q. And do you still advise or represent M&G Polymers  
16 today?

17 A. I do.

18 Q. With respect to what matters?

19 A. Strictly, collective bargaining matters.

20 Q. And, Mr. Long, are you being paid for your appearance  
21 today?

22 A. I am not.

23 Q. And were you paid for any time you spent in  
24 preparation for this testimony?

25 A. No.



1 MR. COOK: Now, could we pull up Defendants' Exhibit  
2 309, please?

3 BY MR. COOK:

4 Q. You testified as to this document earlier. Do you  
5 recognize it again?

6 A. Yes.

7 MR. COOK: Let's scroll down, if we may.

8 BY MR. COOK

9 Q. Mr. Long, in the second paragraph, it begins: "The  
10 company and the union have mutually agreed, during the 2003  
11 negotiations..." In fact, this was a company proposal,  
12 correct?

13 A. Correct.

14 Q. And as of the date you offered this to the union, the  
15 company and the union had not mutually agreed on anything  
16 contained in this letter, had they?

17 A. Well, the letter had, certainly, not been agreed to.  
18 I'm not sure if there was anything in here that the parties  
19 had, you know, independently agreed to. But, no, you're  
20 right. This is a proposal, not an agreement.

21 Q. But it's a very carefully phrased proposal to make it  
22 sound as if the company and the union have already agreed  
23 to something, isn't it?

24 A. Well, the company's proposal was that the parties  
25 enter into this, which, ultimately, the parties did enter

1 into this to memorialize certain understandings and  
2 agreements with regard to retiree medical benefits and  
3 costs.

4 Q. And they ultimately entered into it on August the 9th,  
5 2005, correct?

6 A. I believe that was the date.

7 Q. And as part of the last, best and final offer of M&G  
8 Polymers in 2004, M&G Polymers unilaterally implemented  
9 this as part of its final package, correct?

10 A. I believe that was part of what was unilaterally  
11 implemented, yes.

12 Q. And who were the parties that the Letter H you  
13 reviewed in 2003 were between?

14 A. I believe Letter H was between Goodyear and the  
15 International Steelworkers Union.

16 MR. COOK: May we see Defendants' Exhibit 199,  
17 please? And then we're going to follow it with 319.

18 BY MR. COOK:

19 Q. Defendants' 199, Mr. Long, you've testified, was  
20 originally a company proposal that was submitted to the  
21 union. The union marked it up and gave it back as a  
22 counter. Did I say that correctly?

23 A. Yes.

24 Q. And where on this document does it specify that it  
25 would apply to preexisting retirees?

1 A. Well, on the first page, everywhere the term "Retiree"  
2 is used in these exchanges, the parties were talking about  
3 and exchanging data about the existing retiree population.  
4 There had been a substantial exchange ongoing between the  
5 union and the company with regard to the census of the  
6 existing retirees. That was the basis for the union's  
7 consultant to look at the existing retiree population and  
8 different plan design options that might be offered by  
9 Mountain State Blue Cross Blue Shield.

10 And, so, throughout the parties' exchanges during this  
11 month and prior to it, the parties used the term "Retiree"  
12 to refer to existing retirees. The cost analysis that this  
13 was based upon was based upon voluminous sets of data about  
14 claims experience, demographics of the existing retiree  
15 population. And these proposals were born out of analyses  
16 of that data of the existing retiree population that  
17 consultants and experts from both sides had looked at.

18 Q. And the answer is, the document, itself, does not  
19 refer to preexisting retirees, correct?

20 A. It uses the term "Retiree."

21 Q. Thank you. And let's look at the next document,  
22 Defendants' Exhibit 213.

23 Do you see this document, sir?

24 A. Yes.

25 Q. And this was 2006. Now you're in discussions with the

1 union, and the subject is "Retiree Medical Negotiations."

2 And is it your position that the union clearly understood  
3 that this would apply to preexisting retirees?

4 A. Yes. That was clear from the parties' discussions  
5 throughout these months. And Paragraph Number 1 talks  
6 about Medical Necessity, which only applied to preexisting  
7 retirees. It had been closed to new retirees sometime in  
8 the late '90s. So, it was clear, both from Paragraph No. 1  
9 and as well as the parties in negotiations in the preceding  
10 months, that we were talking about existing retirees of M&G  
11 Polymers.

12 Q. But on the same date that you were giving this  
13 proposal, Jeanette Stump said to you, Our legal department  
14 is not convinced these letters are applicable, didn't she?

15 A. Yeah. That was a complete about-face.

16 Q. She said that she did not have a Letter C in her  
17 possession, correct?

18 A. I think she or Randy Moore made a statement about not  
19 having a copy of Letter C.

20 Q. Didn't she ask you for SPD's retirees received at  
21 retirement?

22 A. She may have made a request for SPD's, but I don't  
23 recall specifically.

24 Q. And you understood the reason she asked for that was  
25 because, if a Letter H applied, something about the right

1 to terminate or modify benefits had to be contained in the  
2 Summary Plan Description, correct?

3 A. I'm not sure that's correct as a legal matter, no.

4 Q. So, you can terminate or modify retiree health care  
5 benefits under an ERISA plan without giving them notice of  
6 the circumstances under which they may be terminated or  
7 modified?

8 A. Well, that's a different question than the one you  
9 asked before.

10 Q. I'll ask the second one.

11 A. Generally, health and welfare plans are subject to  
12 change unless there is clear language that reflects the  
13 parties' intent that they be vested and not subject to  
14 change.

15 Here, the parties had agreed that these would be  
16 negotiable issues. And by the very nature of committing to  
17 treat these as mandatory subjects of bargaining, that would  
18 be completely inconsistent with the notion of them being  
19 vested. You don't commit to bargain or potentially bargain  
20 to impasse over matters about which you assumed would be  
21 unchangeable. You would only commit to bargain about  
22 something as a mandatory subject of bargaining if you  
23 understood that it was subject to change.

24 Q. Thank you, sir. I'm not sure what, if anything, that  
25 had to do with the requirements of an SPD, but let me ask

1       you a different question.

2       A.     Okay.

3       Q.     Didn't Mr. Moore tell you, on November 30th, 2006: In  
4       the year 2000, we were clearly told Letter H did not apply  
5       to M&G or Shell, and I have a document that reflects that?  
6       Did he say that?

7       A.     I don't know if he said it on November 30th, but I do  
8       remember Randy making reference to David Dick's confusion  
9       about Letter H.

10      Q.     Now, did he say something about David Dick's  
11      confusion, or did he say that he was told Letter H did not  
12      apply?

13      A.     I think he probably -- you know, I don't recall his  
14      exact words, but it was referencing that document from  
15      October of 2000 that you had previously shown me.

16      Q.     Now, Letter 2003-6, which, by your testimony, confirms  
17      was not adopted by these parties until August 9th, 2005,  
18      doesn't Letter 2003-6, as adopted, require the parties to,  
19      quote, meet and discuss, close quote, issues related to  
20      retiree medical benefits?

21      A.     I believe that was the language used.

22      Q.     And isn't that what the union was doing in 2006:  
23      meeting and discussing the issues with M&G Polymers?

24      A.     Yes.

25      Q.     So, you convened a meeting, or you -- I'm sorry.

1 Maybe that's the wrong word. You hosted a meeting on  
2 December 5th, 2006, in your offices in Columbus?

3 A. Yes.

4 Q. And Mr. Joe Stuligross attended?

5 A. He did.

6 Q. He's from the Steelworkers' legal department?

7 A. Yes.

8 Q. Did he leave any doubt in your mind that the United  
9 Steelworkers questioned whether Letter H applied and  
10 whether it was permissible for the union to negotiate  
11 revisions to either the plan design or the contributions  
12 required by existing retirees?

13 A. I had no question that he had questions about that.  
14 Wasn't obvious that he'd made a determination.

15 Q. It was important enough for -- I believe you testified  
16 five different union representatives came to that meeting:  
17 Randy Moore, Brian Wedge, Joe Harris, Jeanette Stump, and  
18 Joe Stuligross, correct?

19 A. That's correct.

20 Q. All right. And at various times, Jeanette Stump had  
21 questioned whether Letter H applied, correct?

22 A. Well, she did on November 30th after we presented our  
23 proposal, yes.

24 Q. And you've already testified Mr. Moore raised the  
25 issue of the David Dick memo and questioned the

1 applicability of Letter H, correct?

2 A. Again, late in the day on November 30th, he did, yes.

3 Q. And then, at this meeting on December 5th, Joe

4 Stuligross raised the same issues, correct?

5 A. He did.

6 MR. COOK: All right.

7 We have nothing further, Your Honor. Thank you.

8 THE COURT: Any redirect, Mr. Miscimarra?

9 MR. MISCIMARRA: Just a date clarification, Your  
10 Honor.

11 THE COURT: All right.

12 - - -

13 REDIRECT EXAMINATION

14 BY MR. MISCIMARRA:

15 Q. Mr. Long, you were discussing the sequence of events  
16 from December 12th when Ms. Shipley first brought up the  
17 subject of Letter H. And then we were talking about that  
18 February 9th document --

19 A. Yes.

20 Q. -- which you indicated the union, at that point, had  
21 taken some inconsistent positions. And during your  
22 cross-examination, you were talking about when the union  
23 raised some questions. And you mentioned the name of  
24 someone named Bob Reynolds.

25 A. Yes.



Q. And I believe you said something like he raised some question in November. And I just want to come back and make sure that the dates are right.

So, December was when Ms. Shipley first, you've testified, mentioned Letter H, and Mr. Stewart also talked about Letter H?

A. Yes.

Q. And then when, in relation to the February 9th, 2004, letter, which is Defendants' Trial Exhibit 106, when was it that an individual named Bob Reynolds said anything, one way or the other, about the applicability of Letter H?

A. He made those statements earlier that same day on February 9, 2004.

Q. Okay. So, if you said "November" before --

A. That was a mistake. Yeah. He was not even involved in the negotiations until early 2004.

MR. MISCIMARRA: Okay. No further questions.

THE COURT: Thank you, Mr. Miscimarra.

Anything further on recross?

MR. COOK: One question.

--

RE CROSS-EXAMINATION

BY MR. COOK:

Q. Mr. Long --

MR. COOK: I'm going to get stuck. There's probably

1 going to be two.

2 THE COURT: Who's counting?

3 BY MR. COOK:

4 Q. Mr. Long, did Mr. Korber -- and I don't want to know  
5 the content of any privileged conversation. During the  
6 period late 2004, from July 12th, 2004, forward, through  
7 the end of 2005 -- if you'll address your memory to that  
8 period -- did Kimm Korber, on behalf of M&G, inform you of  
9 communications between M&G Polymers and Buck Consultants,  
10 the actuaries who prepared the FAS 106 reports for M&G,  
11 concerning the applicability of Letter H?

12 MR. MISCIMARRA: Your Honor, objection.

13 THE COURT: It does exceed the scope, unless you can  
14 tell me how it doesn't.

15 MR. COOK: The scope of redirect?

16 THE COURT: Of redirect.

17 MR. COOK: It does.

18 THE COURT: Thank you.

19 MR. COOK: I'm not going to lie.

20 THE COURT: I appreciate that. I really do.

21 Thank you, Mr. Cook.

22 Anything further, then, Mr. Cook?

23 MR. COOK: No.

24 THE COURT: Okay.

25 Is this witness excused, Mr. Miscimarra?

1 MR. MISCIMARRA: He is. And, Your Honor, I would  
2 request just a short break, but the witness is excused.

3 THE COURT: Mr. Long, you are excused. Thank you  
4 for your time and trouble. You're not to discuss your  
5 testimony with anyone who has testified or who is yet to  
6 testify. Do you understand?

7 THE WITNESS: I do.

8 THE COURT: And pull that microphone up before you  
9 leave.

10 We're going to get that fixed sooner or later.  
11 Thank you.

12 (Whereupon, the witness was excused.)

13 THE COURT: And, Mr. Miscimarra, you need a short  
14 recess to kind of check everything?

15 MR. MISCIMARRA: Yes, Your Honor.

16 THE COURT: Yeah. Well, let me ask you, because  
17 maybe it will be more than a short one.

18 Assuming you're finished and exhibits are  
19 admitted -- I'm not sure they've got them all -- would you  
20 anticipate, Mr. Cook, any rebuttal?

21 MR. COOK: We wish to discuss that at this time, no,  
22 except we need to know which --

23 THE COURT: Which exhibits?

24 MR. COOK: Well, no, which depositions will be  
25 offered by the defendants, so that we can determine which,

1 if any, we need to offer.

2 THE COURT: Okay. All right. Good. All right.

3 Well, then, let's take a short recess.

4 Mr. Miscimarra, maybe -- I don't know -- 15 minutes?

5 MR. MISCIMARRA: Even shorter than that would be  
6 fine, Your Honor. Ten minutes?

7 THE COURT: All right. Let's go ten minutes.

8 Thank you.

9 (Whereupon, a recess was taken at 10:50 a.m., and  
10 the proceedings reconvened at 11:00 a.m.)

11 - - -

12 IN OPEN COURT:

13 THE COURT: Mr. Miscimarra.

14 MR. MISCIMARRA: Yes, Your Honor.

15 At this time, Your Honor, we have some deposition  
16 designations for Jim Kruse and Dale Wunder that we would  
17 submit as part of the record. And that includes a number  
18 of exhibits --

19 THE COURT: Okay.

20 MR. MISCIMARRA: -- but not many.

21 THE COURT: He adds quickly.

22 All right. Have those designations been provided to  
23 counsel for the plaintiff?

24 MR. MISCIMARRA: We have exchanged designations.  
25 And we also have hard copies available for the Court.

1           THE COURT:   And are there cross-designations from  
2           the plaintiff?

3           MS. FISCHER:   Your Honor, we have designations for  
4           Dale Wunder, James Kruse, and David Dick.   And we do have a  
5           few exhibits, Your Honor.   By "a few," I mean four.

6           THE COURT:   Okay.   Let's start with Mr. Miscimarra.  
7           Is this going to be something much on the same order  
8           as what I did the other night, or not?

9           MR. MISCIMARRA:   I don't think that there are very  
10          many, if any, objections to the designations that we would  
11          offer.

12          THE COURT:   Good.

13          MR. MISCIMARRA:   And I would defer, actually, with  
14          respect to these designations, to Mr. Weals and Ms.  
15          Davidson.

16          THE COURT:   Mr. Weals and Ms. Davidson, how long  
17          will this take me?

18          MR. WEALS:   I don't think the Kruse will take very  
19          long at all.   We have our designations, the plaintiffs'  
20          counter-designations, and then our rebuttal.   There were no  
21          objections raised by the plaintiffs to our designations.

22          There are five exhibits, two of which have already  
23          been admitted in evidence.   And of the remainder, two are  
24          plaintiffs' exhibits, and one is a joint exhibit.   So, I  
25          don't anticipate there being a problem with that.

1 THE COURT: And that's with regard to Kruse?

2 MR. WEALS: Yes, sir.

3 MS. FISCHER: Your Honor, when we exchanged the  
4 deposition designations with the defendants, we reserved  
5 all the objections as initially raised in the depositions.  
6 We don't have any new objections, but we do reserve the  
7 ones we raised during deposition, Your Honor.

8 THE COURT: Okay. So, I'm having a difficult time.  
9 You're saying there were no objections. And you're saying  
10 you reserved objections, but he's saying there weren't any  
11 to begin with. I think that's what you're saying.

12 MR. WEALS: If I could speak -- maybe I should come  
13 up to the podium, Your Honor?

14 THE COURT: Well, either way, or --

15 MR. WEALS: All right.

16 THE COURT: Well, what I'm thinking -- go ahead.

17 MR. WEALS: When we counter designated, I believe  
18 the Court's instructions were that we were to exchange  
19 designations, counter-designations, and objections. We set  
20 forth our objections at that time to whatever it was that  
21 was being designated by the plaintiffs. And it was our  
22 understanding that they were going to do the same.

23 The absence of any specific objections to particular  
24 pieces of testimony we read as being not an objection, not  
25 that they had somehow reserved any objections. And I don't

1 believe, other than to the foundation of the question,  
2 there were any that were raised at the deposition itself.

3 THE COURT: Well, but those were raised. And you're  
4 suggesting that those were reserved?

5 MS. FISCHER: I am, Your Honor, in fact. And I'll  
6 give hard copies to the Court. And if you need extras, we  
7 have them, as well.

8 Your Honor, in our designations and our counter-  
9 designations, we've -- in the first paragraph, we  
10 immediately state that any objections contained in the  
11 portion of the record being designated have been preserved,  
12 that we are re-raising, essentially, Your Honor.

13 THE COURT: Okay. What I'm going to need is a full  
14 copy of the deposition, at least that designated portion,  
15 and the counter, and maybe the rebuttal. I don't know.  
16 And you have that. And it has the objections in them,  
17 right?

18 MR. WEALS: To the extent it was contained within  
19 what we were designating or they were counter designating,  
20 yes.

21 THE COURT: Okay. Good.

22 And it also has in there the identification of those  
23 exhibits that you just discussed, although it doesn't sound  
24 like that's a big problem, unless, Ms. Fischer, you have  
25 some issue there.

1 MS. FISCHER: We have the deposition exhibits, Your  
2 Honor, listed, and what I'm going to offer to the Court,  
3 just the four that we mentioned.

4 THE COURT: Okay. And those are identified in this  
5 deposition?

6 MS. FISCHER: Yes, Your Honor.

7 THE COURT: Okay.

8 MS. FISCHER: Yes.

9 THE COURT: All right. And you had some identified,  
10 also, in the deposition, Mr. Weals; is that correct?

11 MR. WEALS: That's correct. I mean, we designated  
12 Mr. Kruse's testimony at the same time that they  
13 designated. So, we were --

14 THE COURT: Yeah.

15 MR. WEALS: So, there are three sets of each.

16 THE COURT: Okay. All right. So, that's going to  
17 take me a little while, but that's fine.

18 Now, let's talk about Mr. Wunder.

19 MS. DAVIDSON: Yes, Your Honor. It's basically the  
20 same scenario. We designated testimony by Mr. Wunder. We  
21 received counter-designations from the plaintiffs. And  
22 then we made rebuttal designations.

23 And then there are five exhibits from Mr. Wunder's  
24 deposition that have not yet been admitted. There are  
25 other exhibits referenced in his deposition that have



1 already been admitted elsewhere. So, it's only those five  
2 from Mr. Wunder's deposition that we're seeking to admit  
3 now.

4 THE COURT: Okay.

5 What I'm going to need -- well, what would be  
6 helpful -- I guess I don't need it, but what would be  
7 helpful is for you, Counsel for the Defense and Counsel for  
8 the Plaintiff, to designate what exhibits have already been  
9 admitted that are made reference to in -- I guess it would  
10 simply be what exhibits do you want me to rule on, because  
11 some of them have already been ruled on, right?

12 MS. DAVIDSON: Correct.

13 THE COURT: So, if you guys can do that, that would  
14 be helpful. That way, I don't have to cross check exhibits  
15 with exhibit numbers or deposition numbers and so forth.

16 All right. And the same response from Ms. Fischer  
17 would continue with regard to Wunder as it did with Kruse?

18 MS. FISCHER: Correct, Your Honor.

19 THE COURT: All right. So, I'll need to read those.

20 And then Mr. Dick is -- yes. Now plaintiff is going  
21 to designate portions of the David Dick deposition. Is  
22 that correct?

23 MS. FISCHER: That's correct, Your Honor.

24 THE COURT: And did you have counters to that?

25 MS. DAVIDSON: We provided both written objections

1 and counter-designations to the plaintiffs' original  
2 designations for Mr. Dick's deposition.

3 THE COURT: Okay. And does it have exhibits, also,  
4 that have not yet been admitted?

5 MS. FISCHER: Yes, Your Honor. We only are offering  
6 one from David Dick's that has not been.

7 And if I may, Your Honor, I did, sort of, what  
8 defendants did with the Duane Lee deposition transcript:  
9 highlighted in yellow the plaintiffs' designations; in  
10 blue, defendants' designations; and then green as the  
11 combined.

12 THE COURT: Good.

13 MS. FISCHER: If that's helpful, I can e-mail to it  
14 Mr. Miller.

15 THE COURT: It's helpful.

16 MS. FISCHER: I'm going to copy defendants on it  
17 just to ensure I didn't miss anything. Or if you have a  
18 similar copy, we can use yours, whatever you prefer.

19 MS. DAVIDSON: With respect to --

20 MS. FISCHER: -- the highlighted transcript.

21 MS. DAVIDSON: Of Mr. Dick?

22 MS. FISCHER: Yes.

23 MS. DAVIDSON: That's fine.

24 THE COURT: That's for the deposition of Mr. Dick?

25 MS. FISCHER: Yes. I think that one was a little

1 more extensive. So, it might be helpful, Your Honor.

2 THE COURT: Okay.

3 What about the highlighted portions, joint and  
4 individual, as to Kruse and Wunder's? Do you guys have any  
5 of that?

6 MR. WEALS: We do, Your Honor.

7 THE COURT: That's right.

8 MR. WEALS: We have a notebook with the designations  
9 that we made, counter-designations, and then our rebuttal.  
10 And they're identified as such in the transcript.

11 THE COURT: Good. Good.

12 All right. So, you e-mail me, or e-mail Mr. Miller,  
13 the Dick deposition with the designations. You give me  
14 those, Mr. Weals, and identify what exhibits you wish to  
15 have admitted via the depositions that have not already  
16 been admitted.

17 And where are those exhibits?

18 MS. FISCHER: For ours --

19 THE COURT: Are they on the disks?

20 MS. FISCHER: Yes.

21 THE COURT: All right.

22 Denise, you have those disks still?

23 COURTROOM DEPUTY CLERK: They're right here, Judge.

24 THE COURT: Good. That will take care of that.

25 All right. Then, Ms. Fischer, anything further on

1       that?

2               MS. FISCHER: Just one question, Your Honor.

3               THE COURT: Okay.

4               MS. FISCHER: Will there be an opportunity for the  
5 exhibits to be read into the record so that, if we have any  
6 objections, we may raise them?

7               THE COURT: Sure.

8               MS. FISCHER: Okay.

9               THE COURT: I mean, anything you wish to do in that  
10 regard is fine.

11              MS. FISCHER: Thank you, Your Honor.

12              THE COURT: Yeah. Then once I get finished with  
13 that, it's at that point in time, Mr. Miscimarra, you may  
14 want to decide about resting? Is that it?

15              MR. MISCIMARRA: Yes, Your Honor.

16              THE COURT: You guys -- you tell me. You know  
17 better than I do. How many pages of deposition -- well,  
18 how long is it going to take me to run through this? Have  
19 any idea?

20              MR. WEALS: Your Honor, I do not believe that there  
21 are many objections that are raised in the Kruse  
22 deposition. And I don't think that there is going to be  
23 much dispute about the exhibits themselves. So, I think it  
24 will be a quick read, with very little, very few, rulings  
25 required.

1 THE COURT: And that's a couple hours, at tops?

2 MR. WEALS: An hour, maybe, for Kruse.

3 THE COURT: For Kruse. Well, what about Wunder?

4 MS. DAVIDSON: Probably about the same for Wunder.

5 THE COURT: Another hour.

6 Dick.

7 MS. FISCHER: Your Honor, probably at least an hour.

8 THE COURT: For Dick?

9 MS. FISCHER: At least, Your Honor.

10 THE COURT: At least. Three hours.

11 All right. Then, assuming, Mr. Cook, --

12 MR. COOK: Your Honor, if it helps you any, at  
13 present, we do not anticipate additional rebuttal beyond  
14 the designations that we're submitting.

15 THE COURT: That's where I was going with that.

16 All right. Well, something has come up at lunch,  
17 too, for a hearing on a protective order for a hearing next  
18 week. And I don't know how long that's going to take.

19 You know, I think, to be safe, we'd better return  
20 back here at, like, 2:30 or three o'clock, is what I'm  
21 thinking, for, I am assuming, a motion. I am assuming  
22 that, if I deny the motion, closing arguments, initial  
23 closing and rebuttal. Right?

24 MR. COOK: (Nodding affirmatively.)

25 THE COURT: And you guys had all weekend to work on

1       it, which is scary, because now they're going to be  
2       lengthy. I understand. It is what it is, yeah. And if we  
3       started around 3:00, would that give you enough time to  
4       finish your closing by 5:00, everybody?

5               MR. COOK: Your Honor, we anticipate approximately  
6       an hour, 45 minutes to an hour, for our closing.

7               THE COURT: Total?

8               MR. COOK: Total.

9               MR. MISCIMARRA: The same.

10              THE COURT: Okay. All right.

11              Let's return back here -- I don't think we can get  
12       done before 3:00. So, let's return back here at three  
13       o'clock.

14              MS. FISCHER: Your Honor, just one request. Is  
15       there any way we could identify on the record, now, what  
16       the deposition exhibits will be that will be offered?

17              MR. WEALS: Your Honor, we have copies for opposing  
18       counsel.

19              THE COURT: That would be great.

20              MS. FISCHER: Okay. Thank you.

21              THE COURT: All right.

22              MS. FISCHER: Thank you, Your Honor.

23              THE COURT: And, Ms. Fischer, with regard to that  
24       swearing-in thing, --

25              MS. FISCHER: Yeah.

1 THE COURT: -- when did you want to do that?

2 MS. FISCHER: Whenever it's convenient for you, Your  
3 Honor.

4 Thank you, by the way, for doing that.

5 THE COURT: That's okay.

6 Let's go off the record.

7 (Whereupon, discussion was had off the record,  
8 following which the lunch recess was taken at 11:16 a.m.)

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Monday Afternoon Session

May 16, 2011

3:03 p.m.

- - -

IN OPEN COURT:

THE COURT: All right. We're back on the record.

The Court has reviewed the testimony, deposition testimony, the designated portions of the deposition testimony of Kruse, Wunder and Dick. Let's start with Kruse.

There were a few objections to the Kruse designated portions. The first one was a request to expand the scope on page 24, Line 8, through 24, Line 15. And the Court grants that, or sustains that, and will expand the scope.

The next objection was concerning page 157, Line 22, through 158, Line 16. The objection is being made because of hearsay, and the Court sustains that objection. Those portions of the transcript, or those lines of the transcript, are deleted.

There was a foundation objection to page 164, Line 4 through 6, and 164, Line 22, through page 165, Line 4. That foundation objection is overruled.

Now, with regard to the Exhibit 118, it's Deposition Exhibit 118; it's Trial Exhibit Defendants' 252. Oh! That's already been admitted, hasn't it?



1           Next one is Deposition Exhibit Number 307. It's  
2           Joint Exhibit 15. And that has not yet been admitted.  
3           Part of that exhibit identification is not in the  
4           designated portion of the transcript, and that which is in  
5           the portion of the designated portion Kruse could not  
6           identify. So, Joint Exhibit 15 is not admitted except for  
7           this. It was a joint exhibit. And I don't know if you,  
8           between the parties, want to agree to it or not. That was  
9           my problem with that joint exhibit.

10           MR. COOK: Just a moment, Your Honor.

11           THE COURT: Sure. Everybody wants to find out what  
12           it is.

13           MR. COOK: We have no objection to Joint Exhibit 15.  
14           No objection, Your Honor.

15           THE COURT: Mr. Weals?

16           MR. WEALS: No, Your Honor.

17           THE COURT: Good. Then Joint Exhibit 15 will be  
18           admitted by agreement of the parties.

19           Deposition Exhibit 2, which is Plaintiffs' Trial  
20           Exhibit 2, has already been admitted.

21           Deposition Exhibit 138, which is Plaintiffs' Exhibit  
22           31, will be admitted.

23           Deposition Exhibit 305, which is Plaintiffs' Exhibit  
24           276, will be admitted.

25           All right. I think that takes care of all of the

1 Kruse deposition.

2 With regard to the Wunder -- oh! I had these  
3 booklets. Are they yours or mine?

4 MR. WEALS: You may keep them if you'd like, Your  
5 Honor.

6 THE COURT: I don't like to keep -- I don't like --  
7 no. No. That's okay. I'll keep them for my own  
8 reference. I just was worried that you didn't have them.

9 I have a little bit more problems with Wunder's  
10 deposition. I have reviewed the designated and rebuttal  
11 designated and other designated portions of that  
12 deposition. Let's go over the objections first.

13 Okay. There was an objection; and, basically, it  
14 requested an expansion of the scope. That is, expand on  
15 page 8, Line 21, through page 9, Line 12. That's granted.

16 Also, the same as to page 11, Line 6, to page 12,  
17 Line 2. The Court grants that expansion.

18 Page 13, Line 7, through page 13, Line 12, a request  
19 for expansion. That's granted.

20 A request for an expansion on page 14, Line 24,  
21 through page 16, Line 2. That's granted.

22 A request for expansion on page 17, Line 1, through  
23 page 19, Line 12. That's granted.

24 There is an objection to page 19, Lines 14 through  
25 22, indicating a misleading -- an objection is that it is

misleading as to characterization of the P&I Agreement.

That's denied.

We go back and forth on this, somewhat, on that same objection.

There is a request to expand on page 20, Lines 2, through page 21, Line 9. That's granted, but then there is the same objection to misleading as to the characterization of the P&I Agreement as existing solely in the form of a booklet. That's denied.

The same objection, then, is contained at page 21, Line 22, through page 22, Line 3. That's denied, also.

There is a request to expand, page 22, Line 13, through 23, Line 22. That's granted.

But, again, there is this misleading as to characterization of P&I Agreement. That's denied.

The same is denied as to page 23, Lines 1 through 11.

The Court grants the requested expansion of page 32, Lines 4 through 12.

The Court grants the requested expansion on page 41, Line 6, through page 43, Line 2.

With regard to the objection on lack of foundation, lack of personal knowledge, page 41, Lines 18 through 24, that objection is sustained as to Lines 22, 23 and 24, but it is overruled as it applies to Lines 18, 19, 20 and 21.

1 That is, those lines will come in. The other lines, 22,  
2 23, and 24, will be stricken.

3 A request to expand, page 41, Line 6, through 44,  
4 Line 13, that's granted.

5 Request to expand, page 44, Line 22, through page  
6 45, Line 8, that's granted.

7 There is another objection as to misleading as to  
8 characterization of P&I Agreement. I disagree. It does  
9 not do that. The Court denies that objection.

10 Oh, yeah. This had to do with Exhibit 12.

11 As to page 62, Line 17, through 66, Line 10, it  
12 has to do with the contents of the SPD's. The objection is  
13 speculation, foundation, lack of personal knowledge,  
14 misleading characterization of documents and relevance.  
15 You didn't get hearsay in there, but everything else. All  
16 of that is overruled based upon the witness' expertise and  
17 position in the company.

18 There was a request to expand page 77, Line 3,  
19 through 78, Line 1. That's granted.

20 An objection was made concerning relevance,  
21 foundation and speculation. And, again, because of his  
22 position, that's denied. It speaks to what he thinks the  
23 agreement is.

24 There was a request to expand page 81, Lines 2  
25 through 10. That's granted.

1           There was an objection calling for legal  
2           conclusion, specifically, page 81, Lines 2 through 9.  
3           That's denied. It has to do with his interpretation of the  
4           agreement and what qualifies for benefits.

5           That takes care of the objections on Wunder.

6           With regard to the exhibits, Defendants' Exhibit  
7           269, which is Deposition Exhibit 146 -- I can't read my  
8           notes -- that exhibit is included, with the exception of  
9           the following pages: Bates pages 303815 through 303825.  
10          There are problems with those pages. The rest of the  
11          exhibit is okay.

12          Joint Exhibit 16 is admitted.

13          Plaintiffs' Exhibit 31 is admitted.

14          Plaintiffs' Exhibit 32 is admitted.

15          Plaintiffs' Exhibit 278 is admitted.

16          All right. I think that takes care of Wunder.

17          MS. DAVIDSON: Your Honor, there was one more,  
18          Plaintiffs' 278.

19          THE COURT: Oh! I'm sorry. I missed it.

20          Yes. That's admitted, too. Thank you.

21          All right.

22          Now we have the deposition testimony, the designated  
23          portions of the deposition testimony, of David Dick. There  
24          were just a few objections. There was an objection to page  
25          16, Lines 1 through 25. The objection is based on lack of

1 foundation. That's overruled.

2 There is a lack of foundation objection to page 18,  
3 Lines 10 through 20. That is sustained. There was not a  
4 proper foundation.

5 There is an objection to page 37, Lines 18, through  
6 page 38, Line 3. And that, also, is sustained on the  
7 grounds of lack of foundation.

8 There is an objection to lack of foundation and  
9 speculation on page 71, Line 17 through 22. That is  
10 sustained only as to Lines 21 and 22. Seventeen, eighteen,  
11 nineteen and twenty will be allowed.

12 There is a request to expand on page 82, Line 18,  
13 through page 84, Line 6. That's granted.

14 A request to expand page 85, Line 2, through page  
15 86, Line 5, that's granted.

16 A request to expand page 86, Line 23, through page  
17 87, Line 12, that's granted.

18 There was an objection to page 93, Lines 8 through  
19 17. That's overruled.

20 There was an objection based on speculation as to  
21 page 94, Lines 4 through 7. That's overruled.

22 There is an objection as to foundation and  
23 speculation on page 96, Lines 18, through page 97, Line 9.  
24 That's overruled.

25 And then there was an objection to counsel's

1       characterization of a document which speaks for itself.  If  
2       I were to grant that, three quarters of the documents  
3       today, or the last six days, would be thrown out.  The  
4       Court overrules that.  It's, specifically, at page 103,  
5       Line 24, through page 108, Line 9.

6               And then the exhibit -- that's Plaintiffs' Exhibit  
7       80.  It's Deposition Exhibit 150.  It was a tortured path,  
8       but he finally got to it.  And the Court will admit  
9       Plaintiffs' Exhibit 80.

10              All right.  So, with that, as I understand it,  
11       Defendant, you have no further testimony to present at this  
12       time?

13              MR. MISCIMARRA:  I believe there is one point to  
14       address, Your Honor.

15              MS. DAVIDSON:  Just one.  Pure housekeeping.

16              THE COURT:  Okay.

17              Ms. Davidson?

18              MS. DAVIDSON:  The Court may already have these, but  
19       we brought copies of the signature pages and the errata  
20       sheets, to the extent that the witnesses had signed them,  
21       for Wunder, Kruse and Dick.  And we can --

22              THE COURT:  That is a good housekeeping thing that  
23       we should take care.

24              I assume there is no objection to the signature  
25       pages?

1 MR. COOK: No, Your Honor.

2 THE COURT: Thank you.

3 The signature pages will be added to the  
4 depositions.

5 MS. DAVIDSON: Would you like them now, or we can do  
6 it --

7 THE COURT: Yep, now, or we'll forget.

8 Thank you for catching that.

9 MS. DAVIDSON: Sure.

10 THE COURT: We're off the record, Denise.

11 (Whereupon, an off-the-record discussion was held.)

12 THE COURT: I'm going to revisit, now that I have  
13 these errata sheets, just to make sure.

14 As I looked through them, just briefly, there was  
15 only one little issue that I saw. I don't think it will be  
16 a big problem, but I'll check them against that which I've  
17 already ruled upon.

18 MR. COOK: All right.

19 THE COURT: Okay. Now, any further testimony that  
20 the Defense wishes to present at this time?

21 MR. MISCIMARRA: No, Your Honor.

22 THE COURT: Thank you.

23 Mr. Miscimarra, anything further?

24 MR. MISCIMARRA: No, Your Honor. The defendants  
25 rest.



1 THE COURT: Counsel for the plaintiffs, do you have  
2 any rebuttal testimony?

3 MR. COOK: Plaintiffs will offer no rebuttal, Your  
4 Honor, --

5 THE COURT: Mercifully. Thank you. I don't mean  
6 that --

7 MR. COOK: -- other than the deposition  
8 designations, --

9 THE COURT: That's right.

10 MR. COOK: -- which, technically, came in during  
11 rebuttal.

12 THE COURT: That's true. The Dick deposition.

13 MR. COOK: Yes.

14 THE COURT: Okay.

15 Thank you, Mr. Cook.

16 Mr. Miscimarra, anything further before closing?

17 MR. MISCIMARRA: Excuse me, Your Honor?

18 THE COURT: Anything further before closing?

19 MR. MISCIMARRA: There may be one other  
20 housekeeping, if I could have a moment, Your Honor?

21 THE COURT: Okay.

22 (Whereupon, there was a brief interruption.)

23 MR. MISCIMARRA: Your Honor, --

24 THE COURT: Yes, sir.

25 MR. MISCIMARRA: -- we have a motion to make.

1 THE COURT: Yes.

2 MR. MISCIMARRA: We'd move for judgment as a matter  
3 of law, again, pursuant to Rule 52.

4 THE COURT: I wondered if you were going to forget  
5 that.

6 The Rule 52 motion is overruled, and the same is  
7 denied. And, you know, whatever needs to be recorded in an  
8 opinion and order following this will be recorded in an  
9 opinion and order.

10 Thank you.

11 MR. MISCIMARRA: Thank you, Your Honor.

12 THE COURT: All right. Now, closing arguments, I  
13 think.

14 Mr. Cook, are you ready to proceed with your closing  
15 argument?

16 MR. COOK: We are, Your Honor. Thank you.

17 At this time, I will hand a copy of a Power Point  
18 presentation which will accompany our closing to my  
19 opposing counsel. And I have one for the Court and Mr.  
20 Miller.

21 And, of course, Your Honor, it will appear on your  
22 screen.

23 THE COURT: Gentlemen and ladies, let me say one  
24 thing before you start.

25 I can't tell how much I've appreciated this trial

1 and your conduct in this trial. I mean that. I say it now  
2 because I want everybody to hear it, and if we lose some  
3 spectators or some parties before you're done with closing,  
4 I want them to hear this.

5 All of you have conducted yourself in an extremely  
6 professional manner. It makes it easy for the judge. I  
7 will say that. All of you are a credit to your profession,  
8 and I appreciate it. I really do.

9 This has been a trial that I did not want to see on  
10 my docket, but it's one that, as I was proceeding through  
11 it, found it to be not as difficult as I thought it would  
12 be.

13 Thank you.

14 MR. COOK: Thank you, Your Honor.

15 THE COURT: I really appreciate it.

16 MR. MISCIMARRA: Thank you, Your Honor.

17 THE COURT: Okay. You may proceed, Mr. Cook.

18 MR. COOK: Thank you. I'll prop up my notebook a  
19 little bit so it's easier to read, Your Honor.

20 THE COURT: All right. You still haven't gotten  
21 that taken care of, have you?

22 - - -

23 PLAINTIFFS' CLOSING ARGUMENT

24 - - -

25 MR. COOK: Thank you, Your Honor. As I begin

1 plaintiffs' closing argument, I wish to thank the Court for  
2 its attention to this matter. This has been a trial on  
3 complex issues, with a heavy emphasis on lengthy documents  
4 and a winding, twisting chronology spanning almost two  
5 decades. We appreciate the focus the Court has had and the  
6 diligence with which you have maintained that focus on the  
7 core issues in the case. And we thank you.

8 I also thank plaintiffs' trial team for their  
9 undaunted commitment to this case and the cause our clients  
10 brought to us to help them in preserving their lifetime  
11 health coverage. We thank the plaintiff class  
12 representatives and their wives for their commitment of  
13 such time and devotion to seeing this process through when  
14 it would have been easier to throw up their hands and go on  
15 with their lives.

16 And, Your Honor, I wish to offer my appreciation to  
17 opposing counsel for their civility and approach to the  
18 trial of this matter. While we clearly disagree on the  
19 facts and, to some extent, even on the law, counsel have  
20 been able to do so without being disagreeable. And, for  
21 that, we thank them. Counsel for M&G have conducted  
22 themselves in a highly professional manner which has made  
23 it possible for us, for them, and for the Court to focus on  
24 the issues in the case, instead of personalities and petty  
25 differences. We believe this is how trials should be

1 conducted. And, for that, we offer our sincere  
2 appreciation to Mr. Miscimarra, Ms. Davidson, Mr. Weals,  
3 Mr. Richards and Mr. Scroggins.

4 Your Honor, defendants have, in their opening  
5 statement and in their Motion for Partial Findings, asked  
6 the Court to focus on what they term three core questions  
7 in this case. We will deal with those questions, although  
8 we believe they do not properly present the true issues in  
9 the case.

10 But, first, before we do so, we pose a question to  
11 the Court that, in a slightly different form, we posed to  
12 Mr. Korber during his cross-examination. That is, which of  
13 ERISA's requirements that plan participants be given clear  
14 notice of the events or circumstances by which their  
15 benefits may be modified or terminated permits an employer  
16 plan sponsor to significantly modify, then terminate,  
17 retiree plan or participants' health coverage based upon an  
18 unpublished contract side letter that only allegedly  
19 applies to the retiree benefits in question?

20 The answer, Your Honor, as Mr. Korber stated on  
21 cross-examination, is none. There is no such provision,  
22 and there is no such document. And as the evidence in this  
23 case has shown, the members of the plaintiff class never  
24 received such a notice, at least until December of 2006.  
25 No provision of ERISA permits an employer plan sponsor to

1 terminate benefits for retiree plan participants from prior  
2 years where no such notice has ever been given.

3 In addition to the plaintiffs' arguments that the  
4 contracts at issue here not only grant lifetime vested  
5 retiree health care with no contributions to the class,  
6 clear violations of ERISA have occurred. ERISA Section 502  
7 (a)(1)(B), 29 United States Code 1132 (a)(1)(B), permits  
8 participants to bring claims to enforce the terms of the  
9 plan.

10 Here, Your Honor, the terms of the plan have been  
11 set forth in the Pension, Insurance and Services Award  
12 Agreement Plan booklets. Those are the documents  
13 distributed to these participants. No unpublished letters  
14 ever became a part of those documents, not in 1994, '97, or  
15 the year 2000.

16 And as Mr. Korber conceded both in his  
17 cross-examination and in his 2007 letter to Mark Underwood,  
18 the P&I booklet, in effect, served as the SPD for plan  
19 participants, because that was the document participants  
20 looked to for their benefits. And this is precisely the  
21 testimony that was given by the two class representatives  
22 at the outset of this trial, Woody Pyles and Freel Tackett.

23 Now let me address M&G's three questions. First,  
24 Your Honor, Mr. Miscimarra asked the Court, where is the  
25 agreement for lifetime uncapped retiree health care

benefits.

The answer, Your Honor, is, In the pension and insurance booklets published and distributed to the union members.

The second question he asked was, when was this agreement made. And the agreement was made each time that the parties entered into these P&I booklets.

And the third question M&G had asked is, were the actions of the parties consistent with the agreement. And we respond here, as well, yes, Your Honor, the actions of the parties have been consistent. The actions of the parties have been consistent in applying lifetime retiree health care with no caps until M&G changed the game in the year 2006. Goodyear did it, Shell did it, and M&G did it.

The only thing that's been inconsistent are the actions of M&G where they attempted to change what was applicable in 2003, moving into 2004, and then, of course, through Letter 2003-6.

The plaintiff class of retirees in this matter is entitled to fully vested lifetime health care benefits with no contributions. On the screen before you, in the Power Point, is the language from your Opinion and Order, Docket Number 163, at page 15, and the case law which underlies the conclusion that tying health care benefits to receipt of pension benefits is evidence of vesting. It's the

1 contract that created these vested benefits, Your Honor.  
2 And that is beyond question, and nothing in this trial has  
3 proven otherwise.

4 I was going to address the issue of Reese vs. CNH,  
5 but, Your Honor, in reflecting on this in consideration of  
6 the remarks made to the Court in opposition to Defendants'  
7 Motion for Partial Findings, I think we have addressed how  
8 we believe the Court should interpret and apply the Reese  
9 vs. CNH decision on remand and what was the issue, in fact,  
10 in Reese vs. CNH at the Sixth Circuit.

11 Here, Your Honor, plaintiffs have proven their case  
12 on the merits, and the evidence supports a finding that the  
13 plaintiff class is entitled to uncapped, employer-paid,  
14 lifetime health care benefits. And this is to the pension  
15 insurance booklets. Testimony of the witnesses,  
16 repeatedly, from Ron Hoover, from Randy Moore, from Karen  
17 Shipley, from Brian Wedge, and from the class  
18 representatives, showed that was the agreement. And the  
19 booklet did not contain a cap letter limiting the liability  
20 of the corporations under Financial Accounting Standard  
21 106, nor granting them the right to require contributions.

22 The Point Pleasant Polyester Plant has consistently  
23 been referred to in testimony as a "me, too, with  
24 exceptions" plant. And I know the Judge has just been  
25 exposed to the testimony of Mr. Kruse on deposition, but he



1 clearly testified that even Goodyear considered Point  
2 Pleasant to be a "me, too, with exceptions," adopting only  
3 portions of the Goodyear master bargaining agreement. That  
4 was confirmed by Mr. Hoover and by Mr. Moore.

5 M&G, through its witnesses, can point to no contract  
6 provision such as Letter A of the 1991 Goodyear CBA with  
7 Local 644 specifically and directly adopting into the terms  
8 of the Local 644 agreement terms of the master agreement.  
9 And this is particularly important because, as the years  
10 went on and the plant changed ownership, all of the  
11 agreements that the defendants point to are letters between  
12 the Rubber Workers and, subsequently, the Steelworkers and  
13 Goodyear. None of those letters, until 2003-6, were ever  
14 letters negotiated between M&G and Shell and the union at  
15 the plant.

16 Retirees Woody Pyles and Freel Tackett testified  
17 that the P&I booklet was the complete agreement in place,  
18 as did Ron Hoover, Brian Wedge, and Randy Moore. While  
19 defendants maintain that the cap letters limit their  
20 liability to pay retiree health care costs, Letter of  
21 Understanding 2003-6 is the first written evidence of that  
22 as an agreement between these parties.

23 I think it's important to point out that, today,  
24 Robert Long, in his testimony, while he asserted to the  
25 Court that Letter H had been adopted by the parties, he

1 didn't do any due diligence to determine where that was  
2 adopted and how it was to become in effect at this plant.  
3 He accepted the representation of Mr. Korber, and Mr.  
4 Korber's testimony has been shown to be completely  
5 inconsistent with respect to the application of Letter H.  
6 And, in particular, we point to the inconsistencies between  
7 his testimony concerning when he learned of Letter H and  
8 his communications with the actuaries calculating the FAS  
9 106 liabilities for the corporation.

10 This infamous Letter H was never collectively  
11 bargained into the P&I agreements at Point Pleasant. I  
12 guess a way to term what M&G is asking the Court to do is  
13 to present the Court with an oral modification to the  
14 written P&I agreement, that somehow a representation of a  
15 local official that there is a letter out there that may  
16 apply orally modifies what was in writing and, most  
17 importantly, what was distributed to the plan participants,  
18 the retirees.

19 We assert that it's a well established rule of  
20 contract law that an oral modification is not acceptable.  
21 The company's conduct was consistent in one respect. And  
22 that's, until January of 2007, M&G Polymers continued to  
23 pay the health care benefits for the retirees without  
24 requiring contributions.

25 We believe the evidence has shown, Your Honor, that

1 if a contribution could have been required under Letter H,  
2 given Mr. Korber's testimony about the importance of cost  
3 control, legacy costs, health care costs, and getting them  
4 reduced, that the Letter H, if it applied, was a principal  
5 vehicle for doing so and was never utilized. It was never  
6 utilized because, in our opinion, the evidence shows it did  
7 not apply.

8 We have pointed out, consistently, throughout the  
9 testimony, Your Honor, that, under Letter H and under  
10 letter 2003-6, contribution requirements, if they even  
11 applied, would be on an annual basis, and not monthly. And  
12 nothing in those letters serves to permit the company -- in  
13 this instance, it's any of the companies: Goodyear, Shell,  
14 Chemical or M&G Polymers -- to divest participants of what  
15 the pension and insurance booklet vested in them when they  
16 retired with 95 points. And that was a full company  
17 contribution. They cannot take steps to require  
18 contributions and then divest them permanently. And we  
19 addressed that in our opening statement and showed evidence  
20 throughout that that's how that has been applied.

21 We think it's important, Your Honor, to consider the  
22 purchase documents in this case. Joint Exhibit 2 shows  
23 that Shell did not assume all the Goodyear agreements, but  
24 only those contained within the 1991 contract, where  
25 neither the contract or the pension and insurance booklet

1 referenced the caps. Plaintiffs demonstrated through Joint  
2 Exhibit 2 that that Letter H was not a part of the  
3 agreement and did not pass to Shell. And then,  
4 subsequently, we have shown that Letter H did not pass from  
5 Shell to M&G. And that was through the transaction  
6 documents, in particular, that Exhibit 2-B, which listed  
7 the documents.

8 This slide shows you sort of a chronology, Your  
9 Honor, that M&G was never a party to any CBA which  
10 incorporated the Goodyear P&I agreements and cap letters.  
11 There was a specific incorporation letter in the 1991 Point  
12 Pleasant CBA, but it does not list the Letter H.

13 The 1994 Shell Point Pleasant contract does not  
14 incorporate the Goodyear P&I in any form. In 1997, Shell  
15 entered into its own P&I agreement specifically with the  
16 Point Pleasant plant, and it does not contain Letter H.  
17 And, in 2000 -- that brings us up to Joint Exhibit 35.

18 Let's put Joint Exhibit 35 up.

19 We believe that this is a seminal document in this  
20 case, Your Honor. Mr. Moore is at the table. He is  
21 bargaining, and the issue of whether a cap letter applies  
22 comes up. And he questions it. And he asks the company  
23 what their position is. And he's told, in several  
24 instances, That is Goodyear. We're not Shell, and we're  
25 not Goodyear. Letter H does not apply.

1           He asked for it in writing. And David Dick, an  
2 attorney and the chief spokesperson, the one vested with  
3 the authority to bind M&G Polymers, gave him Joint Exhibit  
4 35.

5           Retiree health benefit contributions are set out on  
6 page 115 of our P&I agreement. Letter H is not in our  
7 agreement.

8           None of the unions discussed in this case, Your  
9 Honor, the URW, the USW, Local 644 of each, have ever  
10 represented the retirees at Point Pleasant. The law  
11 dealing with representation of retirees has been in place  
12 since 1971 in the Allied Chemical Workers vs. Pittsburgh  
13 Plate Glass decision from the Supreme Court. And every  
14 witness who testified for the company and for the  
15 plaintiffs consistently recited that existing retirees'  
16 benefits are permissive subjects of bargaining.

17           Mr. Korber conceded on cross-examination that, but  
18 for Letter H and its statement that this would be a  
19 mandatory subject, but for Letter H, negotiations over  
20 existing retiree health care benefits at Point Pleasant was  
21 permissive.

22           We've shown you, through the evidence pointed out in  
23 our closing today, Letter H did not apply. On that basis,  
24 there can be no question in this case that it was a  
25 permissive subject of bargaining, and the union repeatedly

1 presented that. And the only way that this ever became,  
2 any issue of retirees' benefits became the subject of later  
3 discussions, was Letter 2003-6, not adopted until August  
4 9th, 2005.

5 We also think it's important to note that the mere  
6 use of the word "mandatory" in an unprinted letter alleged  
7 to apply to this plant can in no way manifest the retirees'  
8 consent to have their vested retiree benefits bargained  
9 away from them and place caps on their contributions which  
10 will apply retroactively.

11 We want to address, Your Honor, M&G's actuarial  
12 accounting records which show that retiree benefits were  
13 lifetime and required no retiree contribution.

14 Other than Joint Exhibit 35, the David Dick memo, we  
15 believe that this evidence is perhaps most damaging to  
16 M&G's defense. The interaction between M&G and, in  
17 particular, Mr. Korber and the actuaries from Buck  
18 Consultants show that, consistently, from the period 2000  
19 through 2005, Letter H was not considered to be applicable  
20 and did not form a basis for the calculation of M&G  
21 Polymers' FAS 106 liability.

22 Buck Consultants calculated liabilities according to  
23 information provided to them by M&G. And at all times  
24 prior to 2005, Duane Lee calculated lifetime  
25 contribution-free benefits for these retirees. Mr. Lee was

1 not informed of the discovery of Letter H until July, 2004,  
2 eight months after the initial exchanges between M&G and  
3 Ms. Shipley in negotiations.

4 Mr. Korber's testimony to an earlier date of notice  
5 finds absolutely no support in this record and is, in fact,  
6 belied by Mr. Lee's July, 2004, e-mail on the point.  
7 Moreover, Your Honor, Mr. Korber's testimony on this point  
8 is in total -- he is in totally -- I'm sorry. I need a  
9 drink --

10 THE COURT: That's all right. Take a drink of  
11 water.

12 MR. COOK: -- of water.

13 THE COURT: I didn't get that.

14 MR. COOK: Moreover, Your Honor, --

15 THE COURT: Yes, water.

16 MR. COOK: -- Mr. Korber's testimony on this point,  
17 in total, is completely undermined by the documentary  
18 evidence. Where his direct testimony was that he knew of  
19 Letter H shortly after he came to M&G in 2001, the  
20 documents in this case show, instead, that he did not know  
21 of or understand Letter H worked to cap retiree benefit  
22 health costs until December of 2003 when he received a copy  
23 from Karen Shipley.

24 In M&G bargaining notes, their own notes of that  
25 session, if you will take a look at them, Your Honor, look

1 at Mr. Korber's response to Ms. Shipley. He references  
2 Cindy Jones and talks about a \$175 deductible. He doesn't  
3 say anything about a cap.

4 Mr. Lee's communications with M&G prove the  
5 attorneys for M&G worked to scramble backwards to decide,  
6 retroactively, to implement the cap letter in an effort to  
7 cut costs. The company was looking to trim costs and to  
8 create an ad hoc approach on how to do so even after their  
9 attorneys warned them it could result in protracted  
10 litigation.

11 The documents show that, as of December 2005, M&G  
12 was still in the process of deciding whether and to whom  
13 Letter H applied. And, Your Honor, we note that the  
14 decision on this critical issue coincided directly with  
15 explanations provided to M&G by the actuaries on the huge  
16 cost savings M&G would incur by retroactive application of  
17 that Letter H to existing retirees for whom M&G was  
18 responsible.

19 Mr. Korber authenticated Joint Exhibit 7, which is  
20 on the screen in front of you. It's a business record of  
21 the completion of the sale of the Point Pleasant plant to  
22 M&G. The actuarial assumptions provided to Mr. Lee by M&G  
23 clearly stated that retiree benefits are lifetime with no  
24 retiree contribution.

25 Mr. Korber further acknowledged that he told the



1       actuaries the assumptions for these calculations were to be  
2       no contribution and benefits for life. He acknowledged  
3       that M&G adopted the Shell assumptions, and Shell also  
4       calculated no cost for life.

5               Sixth Circuit case law supports plaintiffs'  
6       assertions that Financial Accounting Standard 106 reports  
7       from M&G support plaintiffs' claims of lifetime  
8       employer-paid, fully funded, no-contribution retiree health  
9       care benefits.

10              The Sixth Circuit decision in Wood vs. Detroit  
11       Diesel, as we noted in our opening, held a little bit the  
12       opposite on the FAS 106. Whereas the plaintiffs were  
13       arguing it was merely an accounting letter, the defendant  
14       argued that, no, that that formed the basis for official  
15       government reports.

16              And the Sixth Circuit found the company  
17       substantially reduced the financial liability it reported  
18       under FAS 106 on the basis of the cap agreements.

19              If those agreements had no binding effect, then this  
20       was plainly deceptive accounting. As explained above, no  
21       creative reading of FAS 106 presumption rules could allow  
22       the company to report capped future liabilities if retirees  
23       were entitled to vested uncapped benefits.

24              Change the wording, and you see that nothing in FAS  
25       106 would permit the company to report uncapped, no-cost

1 future liabilities if there was a cap that applied and  
2 should be in place. That would be improper and illegal  
3 reporting to the United States Government.

4 Your Honor, I watched a fascinating video clip last  
5 night on CNN, some conference called "TED." Never heard of  
6 it before. And a remarkably intelligent young woman was  
7 giving a talk to a room full of CEO's, CFO's and corporate  
8 officers. And the title of the video was "What If You're  
9 Wrong?" And she spent 15 minutes talking about how the  
10 world view of people assumes we're right. And throughout  
11 the presentation we've made to the Court this week and last  
12 and our arguments to you today, we have assumed we're  
13 right, but I'm going to address now that, if the Court were  
14 to find a cap applied, which we do not believe it does,  
15 but, if it applies, we believe it cannot be applied to all  
16 the retirees.

17 First, the retirees in plaintiff class obtained the  
18 requisite years of service with Goodyear or 95 points as  
19 they moved forward with Shell and M&G to ensure a full  
20 company contribution toward the cost of health care  
21 benefits. And as noted by Ron Hoover in his testimony and  
22 standing uncontradicted in the record, a contribution may  
23 only be required under the applicable 95-point language for  
24 those who retired with less than 95 points.

25 The Sixth Circuit has noted that, in this case, upon

1       attaining the requisite years of service, the retirees were  
2       entitled to employer-paid health care benefit, a full  
3       company contribution.

4               Now, if a cap were applicable and contributions were  
5       required, M&G's method of requiring and calculating  
6       contributions and requiring up-front payments do not  
7       comport with the plain language of Letter H or with the  
8       incorporation of Letter H into the process set forth in LOU  
9       2003-6.

10              M&G implemented the caps on retirees in what can  
11       only be described as an unconscionable manner by charging  
12       the contributions that they required, and the net result  
13       was described by Duane Lee as good news. Eighty-eight  
14       families dropped out in the first year, saving \$5.2 million  
15       from future liability and over \$1.7 million in the next  
16       year's expense.

17              The monthly caps, we argue, are not allowable even  
18       under the terms of LOU 2003-6. An example of some of the  
19       premiums charged to these retirees is on the screen before  
20       you.

21              Let's look at Joint Exhibit 34, please.

22              You can't? We can't get that up right now.

23              THE COURT: That's all right.

24              MR. COOK: Okay.

25              Your Honor, we believe that M&G's implementation of

1       these caps is unlawful.

2               THE COURT:   Thirty six was the December 8, 2006,  
3       notice from M&G informing of payments for medical benefits,  
4       --

5               MR. COOK:   Yes, --

6               THE COURT:   -- what you referred to?

7               MR. COOK:   -- but we were going to look at Joint  
8       Exhibit 34, which was a version of 2003-6.

9               THE COURT:   Oh, yes.   Okay.

10              MR. COOK:   Okay.   And we'll just ask the Court to  
11       review that.

12              THE COURT:   I'm familiar.

13              MR. COOK:   Right.

14              We addressed the hardships caused by the  
15       implementation and the manner of implementation in our  
16       opening statement.

17              M&G, Your Honor, argues it had no choice but to  
18       implement these contribution requirements.   Defendants  
19       claim they've been more than fair; they've tried to do the  
20       right thing.   And I'll leave that for the Court to decide.

21              The net effect, and the one the actuaries made  
22       absolutely clear, is that the effect was both intended and  
23       welcomed; that M&G's premium requirements have now forced  
24       over fifty percent of the retirees out of the health care  
25       plan, permanently divesting them of what this Court has

1 already found to be vested retiree health care benefits.

2 The evidence in the case shows that M&G's decisions  
3 as to whether and to whom Letter H might apply has been  
4 driven almost entirely by the cost savings to be generated  
5 by its application.

6 Plaintiffs have shown the Court what happens to the  
7 men and women of the retiree class who gave their very  
8 lives to this plant when they're forced to pay these  
9 premiums. Their hard earned pensions are sucked dry by the  
10 imposition of these premiums, or they're forced to forego  
11 much needed health care altogether.

12 Some, like Mr. Clendenen, barely make it through  
13 after having been pushed out of the health care plan that  
14 he worked so hard to secure. Some, like Iva and Bob  
15 Sisson, have lost everything, everything, due to the  
16 conduct exhibited by M&G.

17 Freel Tackett and Woody Pyles and Harlan Conley, the  
18 class representatives, have devoted themselves tirelessly  
19 to this cause and this case, and they work to communicate  
20 with their fellow retirees, to arrange transportation so  
21 that, each day, members of the class can attend these  
22 proceedings and see the American system of justice at work.

23 In conclusion, Your Honor, plaintiff class members  
24 are entitled to receive contribution-free retiree health  
25 care as promised in collectively bargained contracts

executed between these parties and applied across the years.

M&G has violated LMRA Section 301(a) by breaching the terms of the P&I agreements granting vested lifetime retiree health benefits to the class with no contributions.

In addition, M&G has violated ERISA by significantly modifying and terminating benefits to retired plan participants without ever giving them notice of the circumstances under which those events could occur.

M&G further violated the terms of the plan which is shown to consist of the P&I booklet, itself, by unilaterally and without justification imposing exorbitant premium requirements and by terminating vested participants without proper notice.

The class members here are entitled to have their benefits restored and to be made whole as is necessary for the losses that they've incurred and as a result of M&G's contractual breaches, violations of ERISA, and a failure to provide them the benefits that vested in them.

Thank you, Your Honor.

THE COURT: Thank you for your closing argument.

Thank you, Mr. Cook.

Mr. Miscimarra, your closing.

— — —

DEFENDANTS' CLOSING ARGUMENT

- - -

MR. MISCIMARRA: Your Honor, I would like to begin, as well, by expressing appreciation for the Court's consideration, and everybody in the court, given to the parties in the course of this litigation. And similar to Mr. Cook's sentiments, I appreciate the manner in which this trial has been conducted. And I also appreciate the civility of Plaintiffs' Counsel, Mr. Cook, Ms. Arnold and Ms. Fischer. And, you know, this trial has provided the opportunity for both sides to present their best evidence. And this is a significant dispute that has importance to all sides, and they're very difficult, difficult issues. If one thing is made clear by the evidence, it's that.

Now, the defendants' position in this case is very different, in a number of respects, from the arguments that have been presented by Mr. Cook. One difference involves the overwhelming amount of record evidence that we believe supports what I indicated the defendants would prove in this trial even though the defendants don't bear the burden of proof.

There is one other significant difference. As reflected in Mr. Cook's closing, the plaintiffs urge multiple theories and multiple scenarios on the Court in this case almost in relation to just about every significant element that has been addressed in this trial.

1           For example, the plaintiffs argue that the 95-points  
2           language in the Goodyear P&I Agreement applied to the Apple  
3           Grove plant. However, the plaintiffs argue that the 1994  
4           Goodyear P&I Agreement did not apply to the Apple Grove  
5           plant, because they argue the caps agreement, contained in  
6           the same agreement where the 95-points language was added,  
7           never applied to Apple Grove.

8           The plaintiffs also argue, for example, even if the  
9           1991 caps agreement was applied by Goodyear to Apple Grove,  
10          well, then, the caps agreements became inapplicable in 1992  
11          when Shell acquired the Apple Grove facility; they became  
12          inapplicable in 1994, or 1997, when there were Shell  
13          negotiations; they became inapplicable in 2000 when M&G and  
14          the Steelworkers first engaged in bargaining for a new  
15          collective bargaining agreement; and the plaintiffs also  
16          argue, Well, they became inapplicable during 2003 to 2005  
17          in part based on this accountant theory that M&G could not  
18          possibly have been party to a collectively bargained  
19          commitment if its actuaries didn't account for those  
20          commitments aggressively enough.

21          Now, the defendants' case does not involve nearly so  
22          many multiple theories or scenarios, and there is a reason  
23          for this. The facts that came out in this trial  
24          established what actually occurred in the treatment of  
25          retiree medical benefits at the Apple Grove facility in the



1 18 years that elapsed from 1991 to 2007.

2 What actually occurred is supported by the evidence  
3 that's now part of the record. What actually occurred is  
4 evident from the testimony and the documentation provided  
5 by the company and union representatives in the trial.

6 What actually occurred is reflected in the record  
7 evidence, which also establishes that all of the elements  
8 reflected in the timeline I showed during my opening have  
9 actually now been supported by the evidence of record. And  
10 I would like to put that up, Your Honor.

11 As you can see, we have already in evidence the 1991  
12 Goodyear P&I Agreement. And, in 1991, the Goodyear P&I  
13 Agreement applied to the Apple Grove facility. Goodyear  
14 owned the Apple Grove facility. And, most significantly,  
15 as I indicated in the opening -- and it's been unrebutted  
16 in the course of the trial -- the 1991 caps agreement  
17 applied to the facility, and Goodyear was part of the  
18 agreement at a time before any of the class or subclass  
19 members attained the status of retirement.

20 We have in the record as Plaintiffs' Trial Exhibit 2  
21 the 1991 Summary Plan Description, which is specific to the  
22 Apple Grove facility and which also specifically provides  
23 for the cap agreements. And I'll make reference to that a  
24 little bit later in my closing.

25 The record includes the testimony of Ron Hoover

1 regarding the 1991 caps agreement, and we also have the  
2 designated transcript testimony of Goodyear representative  
3 Jim Kruse regarding the 1991 caps agreement. And it's  
4 clear the union regarded the caps agreement as providing  
5 for retiree contributions.

6 The parties devoted significant attention to the  
7 structure of the caps agreement, to the operation of the  
8 caps agreement, because it provided for retiree  
9 contributions. The caps agreement was adopted by Local  
10 Union 644 at Apple Grove, which was a "me, too" facility.  
11 And you may recall Ron Hoover indicated that he was unaware  
12 of any evidence that contradicted the notion that the Apple  
13 Grove facility was a "me, too" facility.

14 And we also have testimony by Jim Kruse, designated  
15 deposition testimony, to the effect that the Apple Grove  
16 facility was a "me, too" facility that followed the pattern  
17 agreement.

18 Mr. Hoover also indicated in his testimony that the  
19 cap agreement was part of the industry pattern. And one  
20 other thing is clear: With or without the cap agreements,  
21 Ron Hoover and Jim Kruse mutually understood in the 1990s  
22 that retirees in the future could be required to pay  
23 monthly premiums for their medical benefits.

24 And you may recall when I was asking questions of  
25 Ron Hoover, and I said, Isn't it true that Mr. Kruse

1 specifically told you retirees some day may have to pay  
2 monthly premiums, he couldn't remember the word "monthly."  
3 Went back, and we played his deposition.

4 And he said, Yeah, he must have said "monthly,"  
5 because that's the way he characterized it in his  
6 deposition.

7 Now, the record also includes, if we take a look at  
8 the timeline that was presented at the outset of the trial,  
9 evidence concerning the 1994 caps agreement and the 1997  
10 caps agreement, both of which were adopted by Shell. And  
11 what we now have as evidence in this trial is the  
12 un rebutted testimony of Dale Wunder.

13 Dale Wunder was the Shell chief spokesperson in the  
14 1994 and 1997 bargaining. He testified, without  
15 contradiction by any other witness in this case, that the  
16 Shell bargaining in both years involved specific discussion  
17 of the Goodyear cap agreements. The cap agreements were  
18 physically present in the room. Mr. Wunder specifically  
19 relied on the cap agreements when he recommended that Shell  
20 continue to apply the preexisting Goodyear pattern benefits  
21 at Apple Grove, rather than applying the very dissimilar  
22 Shell benefit programs that were in existence at the time.

23 The one other thing that we have in the record --  
24 and I'll fast forward to the 1997 to 2003 P&I Agreement,  
25 and I'd like to show the Court Plaintiffs' Trial Exhibit

1 45.

2 Your Honor, you might remember this. This is a  
3 document that was the subject of testimony by Brian Wedge.

4 Now, Mr. Wedge was addressing, when he discussed  
5 Plaintiffs' Trial Exhibit 45 -- and take a look at the  
6 front cover -- it says: "USWA Local 644 1997 Pension and  
7 Insurance Agreement." And, there, you can see "Wedge," the  
8 name "Wedge" there on that label.

9 Mr. Wedge testified that, after the 2000 bargaining  
10 when there was some further discussion after 2000 about  
11 certain P&I Agreement issues -- and you've seen, and we  
12 will see again, the notes that reflect this -- Sam Stewart,  
13 who was on the union bargaining committee and union  
14 president back in 1997, gave Brian Wedge a copy of what Mr.  
15 Stewart regarded as the 1997 Local 644 Pension and  
16 Insurance Agreement. Local 644 -- and Mr. Wedge testified  
17 to this effect -- does not represent any facilities other  
18 than the facility in Apple Grove, West Virginia.

19 Now, it's true that Mr. Wedge, after 2000, looked at  
20 Plaintiffs' Trial Exhibit 45, and he indicated that the  
21 union at that point adopted an objective -- at least some  
22 people of the union adopted an objective of trying to  
23 remove the cap letter, but the significant thing is that,  
24 Union President Stewart, when he gave Mr. Wedge what Mr.  
25 Stewart was using as the 1997 Local 644 Pension & Insurance

1 Agreement, this is it; we're looking at it; and it contains  
2 the cap letter.

3 Now, I would like to go back to the timeline and  
4 point out two other things.

5 We also have undisputed evidence in the trial that  
6 not only did Mr. Wedge get a copy of the 1997 P&I  
7 Agreement, including the cap letter, as applicable to the  
8 Apple Grove facility, Mr. Stewart's P&I Agreement, in a  
9 marked-up form, was also given to Mr. Korber. And Mr.  
10 Korber physically held the agreement, and we've seen it  
11 here in this trial as well. It contains a cap letter. Mr.  
12 Korber indicated that he actually, personally, reviewed  
13 that document, that compilation, with Mr. Stewart.

14 And we also had the testimony of Ron Hoover, who  
15 said that he had the same compilation that he received at  
16 one point from Sam Stewart minus the penciled-in markings,  
17 but it contained the cap letter, the cap agreement, as part  
18 of the 1997 collective bargaining, or collectively  
19 bargained, P&I Agreement.

20 There is also extensive evidence, and it's depicted  
21 in these little bars on our timeline, there has been  
22 extensive evidence about the 2000-to-2002 period where  
23 there were post-bargaining discussions of P&I issues,  
24 including the cap agreements, which at the time, you may  
25 recall, was referred to as the FASB letter.

1           And then, of course, we've also had extensive  
2           testimony in this case by Randy Moore and Brian Wedge for  
3           the union and by Kimm Korber and, this morning, Robert  
4           Long, about the 2003-to-2005 bargaining. And we've had  
5           further testimony about the 2006 post-bargaining retiree  
6           medical discussions that Mr. Long, in particular, devoted  
7           some time in his testimony this morning.

8           Now, plaintiff has spent a great deal of time  
9           talking about certain contentions that have been advanced  
10          by Mr. Cook. We suggest the Court give those contentions  
11          even more attention, because we submit, with all respect  
12          towards the plaintiffs and their counsel, those contentions  
13          cannot withstand scrutiny against the record. And we'll  
14          turn to some of those at this point in time.

15          One of the contentions that has surfaced in some of  
16          the questioning in the trial has been a question about  
17          whether or not the cap agreements were actually meant to  
18          contemplate retiree contributions. And that's an issue  
19          that's very clear in the evidence. We have a number of  
20          different admissions that deal with that precise issue.

21          And I'd just say, Your Honor, if one thing is made  
22          clear from the evidence, it's this: It was understood,  
23          both in the negotiation of the cap agreements and, as Mr.  
24          Hoover testified, separate from the cap agreements, it was  
25          understood throughout the period of time relevant to this

1 case that retirees might be required to pay contributions  
2 in the future.

3 A second issue that has been the subject of argument  
4 by the plaintiffs deals with this question of union  
5 representation of existing retirees and the status of  
6 existing retiree benefits as a permissive subject of  
7 bargaining. And Mr. Long addressed that, to some degree,  
8 in his testimony.

9 And I'll just say this: The plaintiffs completely  
10 get wrong the Supreme Court decision in Pittsburgh Plate  
11 Glass. The decision indicates that existing retiree  
12 benefits are a permissive, not a prohibited, a permissive  
13 subject of bargaining.

14 The term "permissive," in that context, doesn't mean  
15 you need permission from retirees. And you know, the one  
16 thing that's clear in this case is, if anything is clear --  
17 I was almost amazed when Mr. Cook said no union has ever  
18 negotiated on behalf of existing retirees during any of the  
19 time period or applicable to Apple Grove in this case,  
20 because you've seen, in just about every set of bargaining,  
21 negotiations on behalf of the union party in this case on  
22 behalf of existing retirees. And even if you fast forward  
23 to 2006, we've put into the evidence multiple proposals  
24 from the union which specifically pertained to existing  
25 retirees. It was a union proposal to eliminate the Medical

1       Necessity Plan. The only participants in the Medical  
2       Necessity Plan were existing retirees.

3               With respect to the Pittsburgh Plate Glass issue and  
4       whether the union has authority to bargain on behalf of  
5       existing retirees, it's clear as a matter of law the union  
6       does unless the Court were to find that the retirees had a  
7       pre-existing vested benefit. And all of the arguments  
8       along these lines that have been advanced by the plaintiffs  
9       beg that question; but, otherwise, they do nothing to  
10      advance the plaintiffs' case.

11             The one other successive series of arguments that  
12      the plaintiffs have advanced in this case was that the cap  
13      agreements never applied to Apple Grove. First of all,  
14      with respect to 1991, this is, again, the period of time  
15      when Goodyear actually owned the Apple Grove facility.  
16      There can't be any serious question about the cap  
17      agreement's applicability to the Apple Grove facility, but  
18      we have an SPD, as I mentioned, that is specific to the  
19      Apple Grove facility, and that's Plaintiffs' Trial Exhibit  
20      3. We'll show it to the Court.

21             And this -- again, you can see, this is a Summary  
22      Plan Description that specifically relates to hourly-rated  
23      employees of the Point Pleasant Plant as in effect May 15,  
24      1991, Goodyear Tire and Rubber Company, Point Pleasant  
25      Plant. And there's been significant testimony to this



1 effect: This is, in fact, the Apple Grove Plant that used  
2 to be referred to by a different name.

3 And then if we go to one of the interior pages, you  
4 can see on page 72, in the middle, "Limit on Company Cost  
5 for Retiree Medical Plan." And, there, you have it. You  
6 have, in a Summary Plan Description that's specific to the  
7 Apple Grove facility, a reference to the caps. And those  
8 references are completely consistent with the 1991 caps  
9 agreement contained in the 1991 Goodyear master P&I  
10 agreement.

11 If we go forward to 1994 -- and, in 1994, again, we  
12 don't believe there can be any serious question about the  
13 ongoing application of the cap agreement during the period  
14 of time that Shell owned the facility. I indicated in my  
15 opening -- and this was borne out by the testimony of Ron  
16 Hoover -- that when Shell bought the Apple Grove facility,  
17 the existing Collective Bargaining Agreement and P&I  
18 Agreement had two years to run. And there is no  
19 evidence -- Mr. Hoover is not aware of any gap between 1992  
20 and 1994 involving any participants in the Steelworkers  
21 benefit plans.

22 Dale Wunder has provided testimony indicating there  
23 was an agreement that Shell would become a successor with  
24 respect to the Goodyear plans.

25 The one thing that we haven't previously pointed out

1 in this case, but it's in the evidence, if you look at the  
2 preexisting P&I agreements, both the 1991 agreement, which  
3 was in effect at the time of the Shell transaction, and the  
4 1997 P&I Agreement, which was in effect at the time of the  
5 M&G transaction, both agreements have specific  
6 successorship provisions that provide for the ongoing  
7 application of the agreement in the event of a merger,  
8 acquisition, or sale.

9 And I'll mention again the testimony of Dale Wunder  
10 is extensive with respect to his specific evaluation and  
11 reliance on the Apple Grove cap agreements when he ended up  
12 recommending that Shell adopt the entire Goodyear Pension  
13 and Insurance Agreement package, because, in his view,  
14 Goodyear had made significant progress and had a balanced  
15 package that he thought would be fair, and he recommended  
16 the continuation of in comparison to the alternative, which  
17 was the attempt to assimilate this single facility into the  
18 Shell very different, dissimilar benefit plans.

19 And you may recall the testimony of Ron Hoover. He  
20 said that would have been a big deal, that would have been  
21 a very complicated undertaking, and it never went anywhere.

22 If we end up going to 1997, again, we have  
23 un rebutted and very clear and straightforward testimony  
24 from Dale Wunder, the chief spokesperson in the Shell  
25 bargaining, who indicates that Shell and the union

1 discussed Goodyear Letter H at the bargaining table. It  
2 was physically present there. He relied on it. They made  
3 a conscious agreement that it would have continued  
4 application to the Apple Grove facility.

5 And, Your Honor, this is something like "Roots."  
6 You know, we go from the beginning of time. We move  
7 forward, and then we go backwards. We find out there is  
8 Sam Stewart, who, after the 2000 bargaining, he has the  
9 1997 P&I Agreement, and there it is. It contains the caps  
10 agreement, the same one that Mr. Wunder testified about in  
11 his own deposition testimony.

12 There is no credible evidence in this case that the  
13 1997-to-2003 cap agreement was inapplicable to the Apple  
14 Grove facility.

15 If we take the 2000-to-2002 time period, once again,  
16 we have two local union representatives. And Mr. Moore  
17 testified that, in his experience, -- I should say, in his  
18 deposition, he testified, in his experience, local union  
19 representatives had the most familiarity with the details  
20 associated with what benefit plans applied to their  
21 members. And, in fact, we have two local union  
22 representatives in the 2000 bargaining who advised Randy  
23 Moore, during negotiations or in relation to negotiations,  
24 There is this cap letter, and you've got to talk to Ron  
25 Hoover.

1           And then what occurs subsequently is, Randy Moore  
2           makes a proposal to extend the retiree contribution  
3           commencement dates. And Brian Wedge, you may recall, he  
4           said, How can you propose to remove a letter if it's not  
5           there?

6           Well, the question can also be raised, How can you  
7           propose to change a letter if it doesn't have application  
8           at the facility that's the subject of the bargaining that's  
9           in progress?

10          Obviously, the union believed that the cap  
11          agreements in the 2000 bargaining applied to the Apple  
12          Grove facility.

13          Now, we have taken a look at, many times, this  
14          response that was provided by Mr. Dick, the outside lawyer,  
15          that expressed some question, and then expressed a belief  
16          that the cap agreement didn't apply.

17          We also have heard the explanation that Mr. Dick did  
18          not have any preexisting familiarity with the cap  
19          agreements. He had not represented the Apple Grove  
20          facility in past bargaining, and what we also know is, the  
21          cap agreement was applicable during the period of time that  
22          Shell owned the Apple Grove facility. And Mr. Dick got  
23          that wrong as well.

24          But that particular issue, at one point, Mr. Wedge,  
25          you may recall, he said it was conclusively resolved on

1 August 17th, although he later said it was conclusively  
2 resolved on August 17th through the end of negotiations.  
3 And then it turned out that it wasn't so conclusively  
4 resolved, because Mr. Wedge's own notes showed that there's  
5 ongoing discussion of the FASB letter not only through the  
6 end of negotiations but through the ensuing 18 months after  
7 negotiations concluded.

8 The fact of the matter is, and the evidence is  
9 uniform, the parties agreed, as part of the 2000  
10 bargaining, that, after negotiations were concluded, they  
11 would work out what was in and was not in their P&I  
12 agreement. And it turned out, in the course of that  
13 discussion, the FASB letter continued to be the subject of  
14 attention. And, ultimately, it was one of the things that  
15 was considered in. And we know that because of the  
16 agreement that was given to Kimm Korber. We know that  
17 because of the way that the FASB letter ended up being  
18 handled by local union representatives in the next set of  
19 negotiations.

20 And I would like to just point out to the Court some  
21 of the notes that we've already got in evidence concerning  
22 the conclusion of the 2000 bargaining. And one of the  
23 documents that we have is -- I believe it's Defendants'  
24 Trial Exhibit 277.

25 And, Your Honor, this is the first page in

Defendants' Trial Exhibit 277.

THE COURT: You say Defendants'?

MR. MISCIMARRA: Yes, Your Honor.

And these are Brian Wedge's notes. And if we go to -- if we go to his notes for 10/31/00, this is the day before the parties ended up reaching a tentative agreement. In those notes, if we go a little bit further down, there is a reference to the FASB letter and the fact that lawyers are continuing to have discussion.

If we go to the next page, please -- this is, of course, Your Honor, where my perfect recall sometimes fails me.

THE COURT: You've done pretty good throughout the trial.

MR. MISCIMARRA: Yeah.

If we go directly under the 10/31 reference, above where it says -- and this is page MIK-5978 -- we end up having, above where it says "Dave subfunds," there is a reference to "FASB letters, lawyers will talk," and it's right above the "Dave subfunds" reference on page MIK-5978.

So, it says: "FASB letters, lawyers will talk."

Now, if you go to another document, which is Defendants' Trial Exhibit 52, we have seen this document, which is part of the record. This is an e-mail. And the e-mail exchange -- it was originally between Pam Cook and

1 Rex Roush as of February 20th. It started out in November  
2 16th, 2000. And then if you go up to the top of the page,  
3 there is a reference to Tuesday, February 27th, 2001.

4 Mr. Korber ended up also having this e-mail. He  
5 printed it out, and then there is an attachment, and this  
6 is, on the next page of the exhibit, "2000 Negotiations  
7 Follow Up Issues." And, again, a tentative agreement, the  
8 evidence shows, was reached on November 1st. And this is a  
9 list of follow-up issues that were addressed by company  
10 representatives, including Mr. Korber after he arrived on  
11 the scene.

12 And if we go to the next page, there is an Item 18.  
13 It says: "FASBY Date Change in P&I Agreement. Rex," which  
14 is reference to Rex Roush, "and Cindy Jones," who is the  
15 Steptoe & Johnson attorney, "is working on it."

16 And then one more document that ends up completing  
17 this. I'll make reference to Defendants' Trial Exhibit 57.  
18 And these are, again, notes from Brian Wedge. The notes  
19 from Brian Wedge pertain to February 7th, 2002. Mr. Wedge  
20 indicated, This was actually kind of an agenda or itinerary  
21 I put together for the meeting.

22 And if you look down at the Item 2, it says: "P&I,  
23 Korber to contact Cindy Jones, Terrell Smith."

24 Terrell Smith is the Steelworker attorney whose name  
25 and phone number had been given out at the end of the 2000

1 bargaining specifically so they could end up addressing the  
2 FASB issue.

3 So, if one thing is clear from the record, there was  
4 no definitive resolution, at all, of the FASB letter issue  
5 during the 2000 bargaining. And as you can see, there was  
6 certainly no mutual understanding in the period of time  
7 after the 2000 bargaining was concluded that the FASB  
8 letter would not be contained in the P&I Agreement.

9 And what we now know, based on the record evidence  
10 that's uniform, the FASB letter ended up actually being  
11 contained in the P&I Agreement that resulted from this  
12 period of activities from 2000 to 2001.

13 I would like to go back to the other issues that  
14 we're addressing, Your Honor. If we go to 2000 and 2002,  
15 you know, we believe that the evidence is clear that the  
16 cap agreements, or the FASB letter, however you  
17 characterize them, by mutual agreement, were considered  
18 applicable to the Apple Grove facility, and that agreement  
19 actually was connected all the way back to the time that  
20 the Collective Bargaining Agreement became effective in  
21 2000.

22 And as you can see from the booklet that actually  
23 went out, the parties mutually considered the agreement to  
24 be the 1997 agreement that was carried forward to 2003 and  
25 subject to the changes that were agreed upon by the parties



1 in connection with the P&I Agreement post bargaining work  
2 that was conducted.

3 Now, Your Honor, the next time period that we're  
4 taking a look at is the bargaining that commenced in 2003  
5 and continued to 2005. We have a repeat of the same type  
6 of issue that ended up arising during the 2000 bargaining.

7 Once again, Sam Stewart and Roger Sutphin inform a  
8 different Steelworkers chief spokesperson, Karen Shipley:  
9 There is this Letter H, and you've got to talk to Ron  
10 Hoover.

11 And the testimony is that Mr. Sutphin, Mr. Stewart,  
12 and Ms. Shipley, in succession, talked to Ron Hoover. And  
13 Mr. Hoover said, Karen, if they brought the letter up, you  
14 can't deny it; you need to talk about it; but the only  
15 thing, you need to talk about the date if it applies.

16 And then what Ms. Shipley very quickly did is, she  
17 went into bargaining. Mr. Stewart provided an explanation  
18 of what the letter was and indicated that it applied. And  
19 Ms. Shipley then proposed to move out in time, to move  
20 later in time, the retiree contribution commencement date.

21 You know, once again, the only conclusion that can  
22 be drawn from this conduct is the fact that the cap  
23 agreement applied to the Apple Grove facility and was  
24 considered to apply to the Apple Grove facility by the  
25 union itself.

1           And what we know is, at the conclusion of the 2005  
2           bargaining, LOU 2003-6, this Letter of Understanding,  
3           independently provided for retiree contributions, all  
4           existing retirees.

5           And you heard Bob Long, today, go through the  
6           language, and you've seen how the language evolved from a  
7           time when the company's initial proposal, which also dealt  
8           with existing retiree benefits, the progression makes clear  
9           that there is no plausible way you can look at any of the  
10          proposals in the progression, and certainly not the one  
11          that ended up in the Collective Bargaining Agreement, and  
12          suggest it was only intended to apply to future retirees.

13          And, of course, the agreement, itself, was not only  
14          signed by Ms. Shipley, but the Collective Bargaining  
15          Agreement that ended up containing LOU 2003-6 was signed by  
16          11 Steelworker representatives, including the International  
17          President, Leo Gerard, and all four of the union's primary  
18          local union representatives or International  
19          representatives from the 2000 bargaining.

20          The next item that the plaintiffs have devoted a  
21          great deal of attention to, Your Honor, deals with the 95  
22          points and the P&I Agreement language that deals with 95  
23          points. And no pun intended, in connection with the  
24          95-point argument, I would like to make two preliminary  
25          points.

1           Your Honor, first, the cases make clear that the P&I  
2       Agreement, which includes the 95-points provision, must be  
3       interpreted in conjunction with the cap agreements  
4       contained in the same agreement as part of an integrated  
5       whole. And that's Detroit Diesel; Yolton; ultimately,  
6       Yard-Man. All of those go to the same place. Especially  
7       when you have multiple provisions, or parts, of the same  
8       agreement, they must be read in conjunction with one  
9       another.

10           And the second thing is, it doesn't -- it is not  
11       appropriate, when looking at agreement provisions, to adopt  
12       an interpretation of one provision that either does  
13       violence to the other provisions or renders them absurd in  
14       operation. And with that as background, you know, if you  
15       take this in stages, let's first address the language of  
16       the 95-points provision.

17           If you look at the language of the 95-points  
18       provision, it talks about a full company contribution  
19       towards the cost of the benefits. You know from the  
20       outset, you're not talking about a provision that says the  
21       company will pay all of the costs. It talks about a full  
22       company contribution. And if you ask, Where does the term  
23       "full company contribution" come from, well, you can see  
24       from the 95-point language, itself, if people have fewer  
25       than 95 points, they have a reduced contribution. So, it's

1 understandable, if you have 95 points and you take into  
2 account that people with less than 95 points have a reduced  
3 contribution, then people with 95 points who have a full  
4 company contribution, that can reasonably be interpreted as  
5 an indication that people with 95 points are simply not  
6 among those who have a contribution that is smaller or  
7 reduced.

8 The other language that is relevant when you just  
9 look at this provision on its face, it says: "Full company  
10 contribution towards the cost." Now, it doesn't say "the  
11 cost." It says: "Full company contribution towards the  
12 cost." The only reasonable interpretation of that language  
13 is, the company contribution, in this context, is less than  
14 the entire cost.

15 Now, the second thing is, you can ask, What did the  
16 parties actually intend when they negotiated the 95-point  
17 language. And we had the testimony from Mr. Hoover who  
18 said, when the 95-point language was adopted in 1994 in the  
19 P&I Agreement, it did not modify the cap agreements. In  
20 fact, the cap agreement had been in existence in 1991. It  
21 remained in the 1994 P&I Agreement. It continued to be in  
22 subsequent agreements without any change in language.

23 And remember what Mr. Hoover stated in 2006. And to  
24 give you the context, Your Honor, remember, M&G had these  
25 retiree medical discussions in 2006. And you may remember

1 that there is testimony that Randy Moore and Brian Wedge  
2 and another union representative drove all the way to  
3 Cincinnati so they could meet with Mr. Hoover specifically  
4 to talk about retiree medical benefits. There is a  
5 document that ended up being produced by Mr. Moore. It was  
6 created by Mr. Moore, but it was testified about by Brian  
7 Wedge, and they specifically asked Mr. Hoover, in this  
8 meeting, These 95-points people, how does that interact  
9 with the caps agreement?

10 And the answer was, The caps letter still applies,  
11 from the person who played such a significant role for the  
12 union in the negotiation of the 95-points language and the  
13 cap agreement.

14 The last thing, Your Honor, that I'll point out  
15 relative to the 95-point argument is, if you take a look at  
16 the cap letter, itself -- and I'll show you Joint Exhibit  
17 14 -- this is the cap letter from 1991. And if you end up  
18 taking a look at Paragraph 1, Paragraph 1 is the part of  
19 the cap agreement that talks about the cap amounts. And it  
20 describes the cap amounts by reference to retirees who are  
21 either under age 65, and there is a separate group of  
22 retirees that are over age 64.

23 There is no exclusion in this language -- and this  
24 is from 1991. There is no exclusion in subsequent versions  
25 of the caps agreement for those retirees who had 95 points.

1 And then this becomes clearer. The problem caused by  
2 suggesting 95-points retirees are not subject to the caps,  
3 if you take a look at Paragraph 4, Paragraph 4 in this  
4 particular letter -- and the same structure follows in all  
5 of the subsequent letters -- this is where the methodology  
6 that underlies these letters is laid out. And it says the  
7 average annual cost of health care benefits for each group  
8 shall be determined by taking the total annual health care  
9 payments made by the company for each group separately, and  
10 you divide it by the number of retired employees. Again,  
11 no exclusion for 95-point retirees. And if you excluded  
12 95-point retirees from the people who pay above-cap costs,  
13 then the entire mechanism by which this letter operates  
14 will not balance. So, you end up having a letter which, in  
15 effect, says the company's cost for retiree medical  
16 benefits will not rise above a certain level, but then the  
17 methodology for calculating individual retiree calculations  
18 will be different and will then end up causing the company  
19 contributions to rise above the levels described in  
20 Paragraph 1.

21 Said more simply, Your Honor, if you adopt the  
22 interpretation of the 95-points language that's urged upon  
23 the Court by the plaintiffs, it renders absurd and  
24 inoperative the caps agreements which Goodyear and other  
25 employers, including M&G, continued to apply to the Apple

1 Grove facility. And on that basis, alone, the  
2 interpretation that the plaintiffs urge cannot reasonably  
3 be adopted.

4 In relation to this issue, there is other evidence  
5 that was presented in the trial. And, Your Honor, in  
6 particular, I would point out the evidence that came out  
7 from Mr. Hoover concerning the Goodyear VEBA. And Mr.  
8 Hoover testified that the Goodyear retirees were retired  
9 under the Goodyear 1991, under the Goodyear 1994, and  
10 subsequent Goodyear agreements.

11 And keep in mind these are not just similar  
12 agreements. This is the same language, this is the same  
13 party, it's the same union, and it's the same documents  
14 that end up governing the rights and entitlements, to the  
15 extent they exist, of the class and subclass retirees in  
16 this case. But the Steelworkers party in this litigation  
17 has already agreed, with a much larger employer and larger  
18 number of retirees, that 95-points retirees can pay, can be  
19 required to pay, contributions. And, in fact, we know,  
20 from Mr. Hoover, they are being required to pay  
21 contributions as we sit here today.

22 Your Honor, the 95-point language that we've just  
23 gone through, also, is very dissimilar and not nearly as  
24 explicit as the type of language that has been found  
25 necessary in other cases to establish a lifetime right to

1 contribution-free benefits, or vested benefits. And I'll  
2 note that in Helwig vs. Kelsey-Hayes Company, the language  
3 was "For the rest of your life without cost to you." In  
4 Kerns vs. Caterpillar, the language was "For the remainder  
5 of the surviving spouse's life without cost." You will be  
6 eligible for the Retired Medical Benefit Plan, continued at  
7 no cost to you.

8 So, Your Honor, given the sophistication and the  
9 legal resources and other resources available to the  
10 Steelworkers, if the parties mutually intended for the  
11 95-points language to represent a vested lifetime guarantee  
12 of lifetime retiree medical benefits without contributions,  
13 certainly the parties would have used language that was  
14 clearer and more specific than that that we see in any of  
15 the P&I agreements that are currently a part of the record  
16 of this case.

17 Your Honor, I would like to now just show you one  
18 document, which is Defendants' Trial Exhibit 290. And this  
19 is, in fact, the document that Randy Moore prepared prior  
20 to going to Cincinnati in 2006 and having a meeting that  
21 specifically related to M&G. And you can see, in Item 2,  
22 the question was specifically posed to Mr. Hoover: If an  
23 employee retires with a full pension with 95 points, he  
24 will retire full benefits. How does this fit with Letter  
25 H?



1           And Mr. Wedge indicated -- the response was: Letter  
2           H still applies.

3           And I won't do this right now, Your Honor, but if  
4           you go through Deposition Trial Exhibit 290 and the rest of  
5           this document, this is not the type of document -- this is  
6           an internal document. It wasn't exchanged with the  
7           company. These are union representatives talking to one  
8           another. This is not the type of document that people  
9           would create, or the type of discussion they would have, if  
10          anyone in the room believed that retirees had a lifetime  
11          vested right to contribution-free benefits. And that's a  
12          stark aspect of this particular document and virtually  
13          every other document in this case.

14          Now, Your Honor, I would like to address the issue  
15          of notice. And, you know, the cap letters are not printed  
16          in booklets, but the cap letters themselves, of course,  
17          reflect a mutual understanding, including the union's  
18          understanding that they were not to be printed in the  
19          booklets.

20          There is a 1991 Goodyear SPD that's part of the  
21          evidence which specifically applied to Apple Grove. And  
22          I'll note that the SPD that related to the caps had been  
23          distributed and promulgated in an appropriate way, and that  
24          was at a time when class and subclass retirees were active  
25          employees at the Apple Grove facility.

1           The cap letters reflect the union agreement that  
2           they're not to be printed in the booklet. And, of course,  
3           when M&G acquired the Apple Grove facility, we already know  
4           the P&I benefits were under negotiation and reconsideration  
5           virtually the entire time from 2000 up through 2002. And  
6           then the Collective Bargaining Agreement at M&G ended up  
7           being subject to renegotiation in 2003, 2004, and 2005.  
8           And then what M&G actually did as part of the 2005  
9           Collective Bargaining Agreement is it put LOU 2003-6 right  
10          in the Collective Bargaining Agreement itself.

11          Now, I'll note, Your Honor, that it is true the  
12          record does not reflect the issuance of formal Summary Plan  
13          Descriptions by M&G between 2000 and 2006. But what the  
14          record also shows, Your Honor, is that M&G voluntarily  
15          deferred retiree contributions for all of 2006. And the  
16          record reflects that that involved an above-cap cost of  
17          \$1.3 million that the company has already incurred and has  
18          refrained from collecting from any of the class members or  
19          subclass members in this case.

20          The one other thing, Your Honor, on this issue of  
21          notice, let's assume a situation -- and I'll go back to the  
22          timeline -- assume a situation where retirees don't have a  
23          vested right to lifetime retiree medical benefits without  
24          contributions. So, in this chart, we're in the space of no  
25          guarantees. If you assumed such a retiree ended up

1 retiring in 1992 or 1994, it's perfectly lawful and  
2 appropriate for that retiree to remain retired all the way  
3 until 1/1 of 2007 without any type of notice and for the  
4 company, in that circumstance, to commence retiree  
5 contributions on 1/1, 2007. Or to put it differently, Your  
6 Honor, that if, as we believe the record shows, there is  
7 not a vested right to lifetime no-contribution benefits,  
8 there is no legal requirement that retirees receive notice  
9 of a vested right that does not exist.

10 So, in this case, the way that these issues operate  
11 and, we submit, the way that they functioned in this  
12 particular case is that the retirees did not have a  
13 lifetime vested right to retiree medical benefits without  
14 contributions. And the retirees in this case are not  
15 unlike any other retirees who enjoy the benefit of retiree  
16 medical benefits for a length of time, and, at some time,  
17 it becomes necessary to collect contributions from them.

18 And in this particular case it's clearer because, as  
19 opposed to the no-guarantee space, we're talking about the  
20 existence of cap agreements that were negotiated and agreed  
21 to and renegotiated over a period of 18 years which  
22 explicitly had the objective of limiting the employer's  
23 costs and making retirees responsible for above-cap costs.

24 Your Honor, I will not devote significant time to  
25 the suggestion that LOU 2003-6 only applies to future

1       retirees, but we think the evidence in this case really  
2       permits no other conclusion but that LOU 2003-6 applies to  
3       existing retirees as well as future retirees.

4               Also, the evidence in this case is very consistent  
5       that the collection of monthly contributions is permissible  
6       and, in fact, the only reasonable way to give force and  
7       effect to the cap agreements that have been in place and  
8       that have applied to the Apple Grove facility from 1991 all  
9       the way until 1/1 of 2007 when contributions commenced.

10       And you may recall -- in particular, I'll direct your  
11       attention to the second bullet here -- Mr. Hoover said, "I  
12       don't know how you'd pay a premium otherwise." He said  
13       monthly premiums are the norm because it would be pretty  
14       hard for a retiree to manage an annual premium, pay it once  
15       a year; so, monthly just makes sense.

16               Now, Your Honor, one other point that I would like  
17       to briefly address is on the question of SPD's. The U.S.  
18       Supreme Court, this morning, issued a new decision in a  
19       case called Cigna vs. Amara. And that decision confirms  
20       that, under ERISA Section 502 (a)(1)(B), which is the only  
21       provision under which the plaintiffs sue in this case,  
22       ERISA does not provide a mechanism to change the terms of  
23       the master P&I agreements in this case and the cap letters  
24       even if those cap letter agreements were not reflected in  
25       the P&I booklets.

1           And, Your Honor, I'm not going to take the time to  
2           give a more thorough or exhaustive description of the Cigna  
3           vs. Amara case, but I do have a copy of the case and will  
4           be happy to make it available to the Court at the  
5           conclusion.

6           THE COURT: I'll get a copy this afternoon.

7           MR. MISCIMARRA: Okay. Thank you, Your Honor.

8           Another theory that the plaintiffs have articulated  
9           is this kind of accounting conspiracy theory. And I'll  
10          simply note, with respect to that, collective bargaining  
11          agreements exist or don't exist depending on what happens  
12          in bargaining.

13          Regarding what happens in bargaining, in this  
14          particular case, we believe the evidence is clear, Mr.  
15          Korber has also provided his own explanation concerning how  
16          these accounting issues were handled. And he indicated  
17          that his focus --

18          THE COURT: You mean actuarial accounting?

19          MR. MISCIMARRA: Yes. Yes, Your Honor.

20          THE COURT: Okay.

21          MR. MISCIMARRA: And Mr. Korber explained that, in  
22          dealing with these particular issues, his focus was on when  
23          retiree contributions would actually commence.

24          Now, Mr. Korber is not an actuary. He doesn't  
25          purport to be an actuary, but his explanation for why there

1 are these various communications at different times with  
2 the actuaries was simply that, the retiree contribution  
3 commencement date in this case, it originally was 1/1 of  
4 '04 when the Collective Bargaining Agreement at M&G was  
5 going to expire on November 6th of '03. That date ended up  
6 changing to 1/1 of '05.

7 The union requested a postponement of that date,  
8 which the company agreed to, and then the new date became  
9 1/1 of '06. And, as you know, M&G agreed to a voluntary  
10 deferral of contributions for an additional year.

11 The reality was, as those contributions became more  
12 closer to a reality, then Mr. Korber and other people  
13 within the company began to focus on them to a greater  
14 degree. And there is nothing that says collectively  
15 bargained rights can't exist or can only exist if a  
16 company's outside actuarial firm ends up utilizing the most  
17 aggressive accounting possible when they end up accounting  
18 for them.

19 Now, Your Honor, the what I would like to really  
20 move into at this point is to return to the framework that  
21 I ended up posing in my opening statement. It seems like  
22 such a long time ago.

23 THE COURT: It does, doesn't it?

24 MR. MISCIMARRA: Not so many days ago.

25 You know, first, where is an agreement expressed

1       that confers upon the class and subclass members a lifetime  
2       vested right to retiree medical benefits without paying  
3       contributions?

4               As I've indicated, we don't believe that a  
5       no-contribution guarantee can reasonably be interpreted  
6       based on the 95-point language in the P&I agreements. It  
7       can't reasonably be interpreted from the booklets in no  
8       small part because all of the union representatives in this  
9       case at various times consistently treated the P&I  
10      Agreement cap agreements as applying to M&G and the Apple  
11      Grove facility.

12             The second element in the framework that I suggested  
13      was, precisely when was any no-contribution guarantee  
14      mutually agreed upon. And, once again, in 1994 when the  
15      95-points language was adopted is not a plausible time when  
16      a lifetime no-contribution guarantee arose in part because  
17      Ron Hoover, the union's witness, the plaintiffs' witness,  
18      indicated that 95- point language did not amend or modify  
19      the cap agreements. And he confirmed again, in 2006, if  
20      you have 95 points, the cap agreements still apply.

21             And there is one other thing. When you're asking  
22      the question "When did a mutual understanding arise that  
23      retirees would end up having a lifetime right to no  
24      contributions, protection from contributions," you could  
25      ask a related question, which is, "Precisely at what point

1 in time is there evidence that any union representative  
2 even requested that type of extraordinary commitment?"

3 And the evidence is, there is nothing in this record  
4 that suggests any union representative at any particular  
5 time requested a lifetime commitment that retirees would  
6 never pay contributions. And, in fact, the evidence is  
7 exactly to the contrary.

8 And the last thing in terms of the framework that I  
9 suggested would assist the Court in the evaluation of the  
10 evidence is the conduct of union representatives. Is it  
11 consistent with the notion that anyone believed retirees  
12 had lifetime protection from ever paying contributions in  
13 any amount?

14 And not only does the record show that union  
15 representatives repeatedly treated retiree medical benefits  
16 as something that could result in contributions, if we  
17 turn, again, to the Goodyear VEBA, it's the same party.  
18 It's the same union that's a party to this case. It's the  
19 same plan documents that apply to M&G Polymers. It's the  
20 same 95-points language.

21 And remember what Ron Hoover described in his  
22 testimony: Number one, the Goodyear VEBA was agreed upon  
23 by the Steelworkers in December, 2006, the very same month  
24 that Steelworkers representatives advised M&G that they  
25 wouldn't tolerate having retirees pay any contributions,



1       ever, in any amount.

2               It turned out that the Goodyear VEBA arrangement  
3       completely eliminated all Goodyear liabilities  
4       prospectively for retiree medical contributions, all of  
5       them; and Goodyear was only required to contribute into the  
6       VEBA from which future benefits would be paid the Goodyear  
7       forward-looking liability up to, but not in excess of, the  
8       caps.

9               And Mr. Hoover also testified here when he testified  
10       at the fairness hearing. The last question that the judge  
11       asked him is, Are you confident that all retirees  
12       understand they would be required to make contributions?

13              And his answer was, Yes, I am.

14              It's simply not consistent with the notion that the  
15       retiree benefits in this case are lifetime invested when  
16       the same union in the same month agreed that they were not.

17              Now, Your Honor, the one other thing that I'll  
18       direct your attention to, there is an e-mail from Randy  
19       Moore. It's Plaintiffs' Trial Exhibit 248. And I just  
20       point you to the top page.

21              You know, I asked Mr. Moore about this particular  
22       e-mail. And it states, in Paragraph 2, it says: "My  
23       opinion is that we have come to the crossroads on any  
24       proposals that the Union can agree to as it relates to  
25       future cost containment of retiree medical insurance. We

1 certainly do not want to lose any opportunity to erase the  
2 \$1.3 million 2005 cap overrun cost. However, I'm in a  
3 quandary on how to reasonably address reducing the 2006 cap  
4 overrun cost of \$860 per month that the retirees will be  
5 facing beginning January 1, 2007."

6 There is nothing in this e-mail that can reasonably  
7 be interpreted as indicative of some belief by Mr. Moore  
8 that retirees at this point in time have a vested lifetime  
9 guarantee they will never pay contributions. And, in fact,  
10 if that right existed and if Mr. Moore believed that right  
11 existed, there wouldn't have been a quandary. Mr. Moore  
12 could have expressed to the company, to Ms. Stump, to  
13 anybody, you know, this is a simple situation. The  
14 retirees have a lifetime vested right to make no  
15 contributions. Period. End of story. We don't have to  
16 devote 18 months of bargaining between 2003 and 2005, or  
17 two and a half years of bargaining about that issue, or 15  
18 bargaining sessions in 2006.

19 The conduct of the union's own representative in  
20 this case negates the suggestion that anyone viewed these  
21 benefits as being lifetime invested in nature.

22 Your Honor, a few final points.

23 First, we certainly hope that the Court will  
24 reconsider the broader question of vesting in this case.  
25 We submit that the evidence not only demonstrates the

1       absence of any no-contribution guarantee, but the facts  
2       establish retiree medical benefits were not vested as a  
3       general matter. And this is really the first opportunity  
4       this Court would have to evaluate that issue in the context  
5       of a fully developed record.

6               Second, I would just point out that the overwhelming  
7       majority of facts relied upon by the defendants in this  
8       case are really uncontroverted or undisputed.

9               Third is, the Steelworkers, as I have indicated  
10      before, are a large and powerful union with very extensive  
11      resources. And the evidence is clear that there were  
12      Steelworker attorneys that were actively involved and/or  
13      available at every juncture when these matters were  
14      discussed in 2000, in 2001 and '02, in 2003 to 2005, and in  
15      2006.

16              Prior to November of 2006, the Steelworkers  
17      certainly had the capacity to issue a letter, to make a  
18      statement, to explain, in writing or otherwise, that we  
19      can't go down this road because these retirees have a  
20      lifetime vested right to retiree medical benefits without  
21      ever paying contributions in any amount. The fact that  
22      there is no document to that effect or along those lines in  
23      this case is perhaps the most compelling evidence that  
24      nobody on either side reasonably believed that retirees had  
25      that type of right.

1           The final thing, Your Honor, is, you know, the  
2       record shows not only that the cap agreements applied to  
3       Shell and M&G; the record shows that union representatives,  
4       including Mr. Hoover and the Local Union Representatives  
5       Sam Stewart and Roger Sutphin, repeatedly reaffirmed the  
6       notion that these cap agreements applied. They went into  
7       bargaining, and they said, You have to mention these cap  
8       agreements.

9           Mr. Sutphin and Mr. Stewart, in two successive  
10      rounds of bargaining, ended up advising the chief  
11      spokesperson, You have to talk to Ron Hoover. We have to  
12      have these cap agreements on the table.

13           And here is the question: Why would Ron Hoover and  
14      why would Mr. Sutphin and why would Sam Stewart take such  
15      care to remind people over and over again that these cap  
16      agreements apply and they're on the table?

17           Ron Hoover provided the answer to this question in  
18      his own testimony. Mr. Hoover indicated, "You have to, got  
19      to, move the damn dates out or your retirees are going to  
20      get hit with a premium." He indicated, in relation to  
21      Randy Moore: "I was somewhat paranoid over the Letter H,  
22      and I would have told Moore, If you have some form of that  
23      letter, be certain you move the bite date so your retirees  
24      don't get caught."

25           He indicated to Ms. Shipley, or would have indicated

1 to Ms. Shipley: Be certain you move the bite date, or the  
2 implementation date, because, if you don't, your retirees  
3 will get caught.

4 So, if you ask the question why would Ron Hoover and  
5 these other representatives want the cap letters to apply  
6 to M&G, the answer is, they understood what the plaintiffs  
7 do not in this case. Mr. Hoover and Mr. Sutphin and Mr.  
8 Stewart understood that, if the cap letters don't apply,  
9 then the company has an unrestricted right to collect  
10 contributions from retirees. That's the only plausible  
11 interpretation or explanation for the events that we know  
12 transpired in 2000 and 2003 and 2004.

13 And let me state this differently. If the  
14 plaintiffs prove in this case the cap letters at some point  
15 did not apply to M&G, this further undermines the  
16 plaintiffs' claims in this litigation. It doesn't further  
17 those claims.

18 And if the cap letters at some point did not apply  
19 to M&G, this would mean M&G then had unfettered discretion  
20 to collect contributions from existing retirees and future  
21 retirees. And the reason for that is what we've talked  
22 about throughout my closing: There is no evidence that  
23 supports the existence of a right, a vested right, for  
24 retirees to have lifetime protection from paying  
25 contributions.

1 I appreciate the Court's attention throughout the  
2 trial, throughout my closing, and we request that the Court  
3 evaluate the record evidence and enter judgment in favor of  
4 the defendants.

5 Thank you, Your Honor.

6 THE COURT: Thank you, Mr. Miscimarra.

7 Mr. Cook, final closing rebuttal?

8 - - -

9 PLAINTIFFS' REBUTTAL ARGUMENT

10 - - -

11 MR. COOK: Thank you, Your Honor.

12 I give credit to Mr. Miscimarra for the volume of  
13 content in the period of time he spoke. It requires some  
14 detailed response.

15 Let me posit a theme, Your Honor. If you took  
16 everything plaintiffs argued today in their closing as true  
17 and you took everything Mr. Miscimarra and the defendants  
18 argued in their closing as true, could this Court reach a  
19 conclusion that, as a matter of law, the parties had a  
20 meeting of the minds to apply Letter H to Apple Grove,  
21 because, if the Court cannot reach that conclusion that  
22 there was a meeting of the minds, there is no agreement.  
23 That's a simple matter of fundamental contract law. Now,  
24 we believe we're correct and the evidence is completely the  
25 opposite of what Mr. Miscimarra just said, but if you took

1 everything that each party said at face value, we believe  
2 the Court would have to reach the conclusion there is no  
3 meeting of the minds.

4 The Court has already found that these benefits are  
5 vested, and that disposes of Mr. Miscimarra's final point  
6 that, absent Letter H and its content in Letter of  
7 Understanding 2003-6, M&G would have unfettered discretion  
8 to apply any amount of contribution to retirees for their  
9 health benefits.

10 Your Honor, as I page through here, I realize that I  
11 left out something. And that was, in my compliment on the  
12 professionalism and conduct of the trial, I did not conduct  
13 Simon Torres, a member of the defendants' team, and he has  
14 been particularly kind, given the personal circumstance I  
15 described to the Court earlier. He has asked me, every  
16 day, about that issue. And I apologize to Simon for not  
17 mentioning him.

18 Your Honor, that 1991 SPD, there is no evidence it  
19 was ever distributed to the participants, to the employees,  
20 in Apple Grove. I ask you to take a very careful look at  
21 Jim Kruse's deposition, and then review the testimony of  
22 Woody Pyles.

23 And we never say that the 1994 Goodyear agreement  
24 never applied. We say that it applied as printed in the  
25 booklet that was distributed to the employees, and that

1 booklet did not contain Letter H.

2 Mr. Miscimarra pointed out that the testimony of  
3 Dale Wunder showed that Letter H was adopted and was  
4 bargained by the parties in 1997. But if that's true,  
5 where is the agreement adopting it? Where is that  
6 document?

7 Mr. Miscimarra and defendants have pointed out,  
8 at least argued, that the Steelworkers never presented  
9 anything that said that these benefits were vested. Well,  
10 I'm going to turn that around and ask, Where did Mr. Wunder  
11 or the defendants in this case ever show where Shell  
12 adopted Letter H and applied it to the agreement, because  
13 the actuarial assumptions that Shell's accountants and  
14 actuaries used did not reflect the application of caps in  
15 Letter H.

16 And it's not that the plaintiffs in this case --  
17 and I don't want to mischaracterize defendants' closing.  
18 It's not that the plaintiffs have argued that cap letters  
19 didn't exist. We're just saying that the cap letters  
20 didn't exist in the agreements applied to Apple Grove.  
21 Yes, they existed, but they existed between Goodyear.

22 We asserted in the opposition to the Motion for  
23 Summary Judgment and we raised the issue in our opening  
24 statement that defendants continually conflate agreements  
25 between Goodyear and the Rubber Workers and, subsequently,



1 the Steelworkers with agreements between the unions and  
2 Apple Grove facility, and particularly the later owners,  
3 Shell and M&G, and they do so again throughout the closing  
4 argument. They continually conflate Mr. Hoover's testimony  
5 about what happened with Goodyear.

6 The best example of that conflation is, they  
7 attempt to apply how the ultimate resolution of the  
8 Reddington lawsuit involving the Goodyear VEBA might apply  
9 here. That was between Goodyear and the Steelworkers. The  
10 retirees here are not part of that agreement. They weren't  
11 part of the Reddington class. They weren't part of the  
12 VEBA. If they were, Your Honor, we wouldn't be here today.

13 So, what Mr. Hoover testified about the  
14 applicability of caps, the calculation of the VEBA  
15 liability, that was for Goodyear and the Steelworkers, not  
16 Shell, and not M&G.

17 I keep coming back to how defendants refer to  
18 what they call the working copy of the 1997 Pension &  
19 Insurance Services Agreement. In Mr. Hoover's testimony,  
20 we showed that the one document that was being circulated  
21 was completely bogus. It was a document that had been  
22 marked up. And, yes, it said it was between Shell and the  
23 union, but it was a document that contained the signatures  
24 of Goodyear labor relations and human resources officials.  
25 Nobody from Shell was signatory to that document.

1           And Mr. Wedge's testimony was very clear that the  
2           copy of the document he received was the P&I booklet with  
3           eight-and-a-half-by-11 letters attached to the back. And  
4           the testimony developed that that was received by the union  
5           from Mr. Hoover, who testified he never told anybody that  
6           applied at Apple Grove.

7           Your Honor, I'm amazed -- and I can only say it  
8           that way -- of how M&G, in this defense, attempts to deal  
9           with the conduct of David Dick. He was confused. He was  
10          unaware. He was new.

11          I'm sorry to be flip. So what? He was the chief  
12          company spokesman. He was a lawyer. It was his job to  
13          find out whether Letter H applied, and he gave the union a  
14          document which says, We're not Shell; this doesn't apply to  
15          us. And the union, Your Honor, was entitled to, and did,  
16          rely on that.

17          Defendants, in their closing, talked about the  
18          post-2000 cleanup of the Pension & Insurance Agreement and  
19          alluded to the fact that the cleanup resulted in that  
20          document containing Letter H, but the evidence shows  
21          otherwise. The evidence shows that Letter H never became a  
22          part of that booklet.

23          Look at Mr. Korber's letter to Mark Underwood --  
24          can we pull that up -- in the year 2000. While this is a  
25          draft, Mr. Korber indicated that he would have sent this

1 letter. And if we could scroll down towards the bottom --  
2 go back up to number 4.

3 You can see, right here, that while the  
4 Steelworkers ratified a successor labor agreement for the  
5 period August 9th, 2005, through November 5, 2008, certain  
6 matters remained unresolved until the 2005 P&I Agreement.  
7 And, therefore, the most current published P&I Agreement is  
8 the 2000 P&I Agreement.

9 And he also says in this letter, Your Honor, that  
10 that's the document that persons referred to in determining  
11 what their benefits are.

12 Two final points, Your Honor. One is, defendants  
13 have suggested that, somehow, the union had responsibility  
14 to notify the participants of the effect of the caps, the  
15 existence of the caps. We don't find any support for that  
16 in case law or regulations.

17 As the sponsor of these plans, the obligation  
18 with respect to notice lies exclusively with the plan  
19 sponsor. And the United Steelworkers, Your Honor are not  
20 the plan sponsor. You heard Mr. Korber testify that M&G  
21 Polymers is.

22 Now, with respect to Cigna vs. Amara, while we  
23 haven't had a chance to thoroughly analyze that case, we  
24 want to point out that that decision says, in addition to  
25 other things, that the terms of an SPD may be enforced as

1       understood by the plan participants. And, in our case, the  
2       P&I agreements were the SPD's.

3               With that, Your Honor, we conclude our  
4       presentation. We respectfully request that the Court take  
5       this under advisement and, after consideration of the  
6       evidence and the arguments here, render a judgment finding  
7       liability against M&G Polymers and in favor of the  
8       plaintiffs and the plaintiff class as requested in the  
9       amended complaint.

10              Thank you, Your Honor.

11              THE COURT: Thank you, Mr. Cook.

12              And, again, gentlemen and ladies, thank you for your  
13       professionalism and civility during this trial. It has  
14       made it a lot easier.

15              The matter will be taken under advisement. The  
16       parties will be notified at a later date, taking into  
17       consideration other issues in this case.

18              To everybody in the courtroom, don't contact your  
19       counsel, Defendants' Counsel, Plaintiffs' Counsel, or  
20       anything else, and want to know what's going on. They  
21       won't know anything until they get my order. And I'm not  
22       telling you when my order will get out. I don't know.  
23       It's just one of those things. There is a lot of testimony  
24       I have to take into consideration.

25              The parties have helped me out a little bit. I have

four extra days to work on it that I was not planning on working on it. So, that does help a little bit, but don't count on it any time soon. If you get it sooner, that would be great. That would be great for all of us.

I think we are adjourned.

Thank you.

MR. COOK: Thank you, Your Honor.

MR. MISCIMARRA: Thank you, Your Honor.

(Whereupon, the proceedings were concluded at 5:22 p.m.)

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<u>WITNESS:</u>	<u>DIRECT</u>	<u>CROSS</u>	<u>REDIRECT</u>	<u>RECROSS</u>
ROBERT LONG	3	46	72	73

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C E R T I F I C A T E

United States of America

Southern District of Ohio

I, Denise N. Errett, Official Court Reporter of the United States District Court for the Southern District of Ohio, do hereby certify that the foregoing 165 pages constitute a true and complete transcription of my stenographic notes taken of the proceedings held in the afore-captioned matter on the 16th day of May, 2011.

In testimony whereof, I hereunto set my hand on the 16th day of May, 2011.

S/Denise N. Errett, FCRR  
Denise N. Errett, FCRR  
Official Court Reporter  
Southern District of Ohio